

Cigars, Cigarillos and Smoking Tobacco in Canada

June 2025

Cigars, Cigarillos and Smoking Tobacco in Canada - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

Steady volume declines continue, with value in less steep falls due to high prices and niche appeal Leading players hold their places, whilst facing challenges from lawsuits Retail landscape remains subject to regulatory changes

PROSPECTS AND OPPORTUNITIES

Premiumisation will help to support niche sales of high-end products, protecting value from steeper slumps Affordability challenges and health and wellbeing trends continue to shrink the consumer base Challenge for cigar manufacturers to keep cigars culturally relevant in a changing consumer landscape

CATEGORY DATA

Table 1 - Sales of Cigars, Cigarillos and Smoking Tobacco by Category: Volume 2019-2024 Table 2 - Sales of Cigars, Cigarillos and Smoking Tobacco by Category: Value 2019-2024 Table 3 - Sales of Cigars, Cigarillos and Smoking Tobacco by Category: % Volume Growth 2019-2024 Table 4 - Sales of Cigars, Cigarillos and Smoking Tobacco by Category: % Value Growth 2019-2024 Table 5 - Sales of Cigars by Size: % Volume 2019-2024 Table 6 - Sales of Cigarillos by Price Platform 2019-2024 Table 7 - NBO Company Shares of Cigars and Cigarillos: % Volume 2020-2024 Table 8 - LBN Brand Shares of Cigars and Cigarillos: % Volume 2021-2024 Table 9 - NBO Company Shares of Cigars: % Volume 2020-2024 Table 10 - LBN Brand Shares of Cigars: % Volume 2021-2024 Table 11 - NBO Company Shares of Cigarillos: % Volume 2020-2024 Table 12 - LBN Brand Shares of Cigarillos: % Volume 2021-2024 Table 13 - NBO Company Shares of Smoking Tobacco: % Volume 2020-2024 Table 14 - LBN Brand Shares of Smoking Tobacco: % Volume 2021-2024 Table 15 - NBO Company Shares of Pipe Tobacco: % Volume 2020-2024 Table 16 - LBN Brand Shares of Pipe Tobacco: % Volume 2021-2024 Table 17 - NBO Company Shares of Fine Cut Tobacco: % Volume 2020-2024 Table 18 - LBN Brand Shares of Fine Cut Tobacco: % Volume 2021-2024 Table 19 - Distribution of Cigars and Cigarillos by Format: % Volume 2019-2024 Table 20 - Distribution of Smoking Tobacco by Format: % Volume 2019-2024 Table 21 - Forecast Sales of Cigars, Cigarillos and Smoking Tobacco by Category: Volume 2024-2029 Table 22 - Forecast Sales of Cigars, Cigarillos and Smoking Tobacco by Category: Value 2024-2029 Table 23 - Forecast Sales of Cigars, Cigarillos and Smoking Tobacco by Category: % Volume Growth 2024-2029 Table 24 - Forecast Sales of Cigars, Cigarillos and Smoking Tobacco by Category: % Value Growth 2024-2029

Tobacco in Canada - Industry Overview

EXECUTIVE SUMMARY

Tobacco in 2024: The big picture 2024 key trends Competitive landscape Retail developments What next for tobacco?

OPERATING ENVIRONMENT

Legislation Legislative overview Summary 1 - Legislation Summary at a Glance Minimum legal smoking age Smoking prevalence Tar levels Health warnings Plain packaging Advertising and sponsorship Point-of-sale display bans Smoking in public places Low ignition propensity (LIP) cigarette regulation Flavoured tobacco product ban Reduced harm Vapour products

PRODUCTION/IMPORTS/EXPORTS

MARKET INDICATORS

Table 25 - Number of Adult Smokers by Gender 2019-2024

MARKET DATA

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Table 28 - Sales of Tobacco by Category: % Volume Growth 2019-2024
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Table 30 - Forecast Sales of Tobacco by Category: Volume 2024-2029
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Table 33 - Forecast Sales of Tobacco by Category: % Volume Growth 2024-2029

DISCLAIMER

SOURCES

Summary 2 - Research Sources

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