

Pre-Paid Cards in Canada

January 2025

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Charge Cards in Canada - Category analysis

Charge Cards in Canada - Company Profile

KEY DATA FINDINGS

2024 DEVELOPMENTS

Cash flow restrictions reduce growth for charge cards Small business and commercial use provide some support High merchant fees reduce merchant acceptance

PROSPECTS AND OPPORTUNITIES

More flexibility required to reverse decline of charge cards in circulation

Lower interest rates threaten transactions and average transaction value, while low acceptance of Amex curbs category growth potential Lack of competition leaves the door open for new operators

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Credit Cards in Canada - Category analysis

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2024 DEVELOPMENTS

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New-to-Canada credit consumers drive growth for cards in circulation

Transactions and value see faster rises in 2024

PROSPECTS AND OPPORTUNITIES

Lenders to tighten credit card approval criteria due to rising level of delinquency

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Low transaction limits impact value growth

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Growth driven by demand for financial inclusion

Change in immigration regulations slows growth in transactions and value for open loop pre-paid cards

Digital pre-paid options emerge key innovation and boost consumer awareness, with young people showing rising interest

PROSPECTS AND OPPORTUNITIES

Government payouts as key target for the pre-paid market in Canada

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Store Cards in Canada - Category analysis

Store Cards in Canada - Company Profile

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Limited options hinder growth potential

Low limits contribute to low transaction and average spend growth, though digitalisation offers hope

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