

# Supermarkets in Austria

February 2025

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## Supermarkets in Austria - Category analysis

### **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

Supermarkets lose share to other retailers, including discounters and hypermarkets

Rewe is increasingly losing share to leading player Spar

M-Preis is challenged by consumers rising price-sensitivity in Austria

### PROSPECTS AND OPPORTUNITIES

Challenges for supermarkets is set to include the rising popularity of hypermarkets and discounters

A moderate outlook is projected for Unimarkt due to several setbacks

Players are set to utilise digital technology in response to high labour costs and staff shortages

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## **EXECUTIVE SUMMARY**

Retail in 2024: The big picture

A noticeable increase in bankruptcies and store closures in 2024

Automation rises as retailers look for labour-saving solutions to remain competitive

What next for retail?

## OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 - Standard Opening Hours by Channel Type 2024

Seasonality

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Back to School

## MARKET DATA

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