

Supermarkets in Malaysia

March 2025

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Supermarkets in Malaysia - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

Higher number of premium outlets and imported premium product offers boost category growth in 2024 Jaya Grocer follows strong expansion strategy in Malaysia through new outlet openings TFP Retail invests in its stable of premium supermarkets to grow its presence in the category

PROSPECTS AND OPPORTUNITIES

Supermarkets to enjoy strong investment in the forecast period

AEON and other top supermarkets to maintain price competitiveness and embrace technologies

Health and sustainability to continue to gain weight in supermarket strategies and consumer demand

CHANNEL DATA

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Retail in 2024: The big picture

Expansion plans and price competition intensify the landscape

Players look to technology and experiential shopping to gain a competitive edge

What next for retail?

OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

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Seasonality

Chinese New Year

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Deepavali

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