

Discounters in Slovakia

March 2025

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Discounters in Slovakia - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

Discounters benefit from offering value-for-money during a time of price sensitivity

Players focus on their e-commerce presence and smartphone apps to drive engagement

Lidl supports it Parkside range with a robust marketing campaign

PROSPECTS AND OPPORTUNITIES

Rising purchasing power will challenge sales from discounters as consumers reach for premium goods New legislative measures are set to impact consumer spending during 2025 Biedronka announces plans to open in Slovakia, challenging Lidl's position over the forecast period

CHANNEL DATA

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Retail in Slovakia - Industry Overview

EXECUTIVE SUMMARY

Retail in 2024: The big picture

Retailers offer added-benefits, deals and discounts to drive sales

Leading players focus on consolidation to prioritise efficiency

What next for retail?

OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

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Seasonality

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