

# Pre-Paid Cards in Australia

November 2024

Table of Contents

## Charge Cards in Australia - Category analysis

## Charge Cards in Australia - Company Profile

#### **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

Rising usage of charge cards despite decline in number of new cards Diners Club exits market, leaving American Express as main provider of charge cards in Australia Charge cards is mature with no competition and limited innovation

#### PROSPECTS AND OPPORTUNITIES

Steady growth predicted for charge cards over forecast period, driven by commercial segment Number of charge cards in circulation set to decline Travel-focused benefits of charge cards key for usage

#### CATEGORY DATA

Table 1 - Charge Cards: Number of Cards in Circulation 2019-2024 Table 2 - Charge Cards Transactions 2019-2024 Table 3 - Charge Cards in Circulation: % Growth 2019-2024 Table 4 - Charge Cards Transactions: % Growth 2019-2024 Table 5 - Commercial Charge Cards: Number of Cards in Circulation 2019-2024 Table 6 - Commercial Charge Cards Transactions 2019-2024 Table 7 - Commercial Charge Cards in Circulation: % Growth 2019-2024 Table 8 - Commercial Charge Cards Transactions: % Growth 2019-2024 Table 9 - Personal Charge Cards: Number of Cards in Circulation 2019-2024 Table 10 - Personal Charge Cards Transactions 2019-2024 Table 11 - Personal Charge Cards in Circulation: % Growth 2019-2024 Table 12 - Personal Charge Cards Transactions: % Growth 2019-2024 Table 13 - Charge Cards: Number of Cards by Issuer 2019-2023 Table 14 - Charge Cards: Number of Cards by Operator 2019-2023 Table 15 - Charge Cards Payment Transaction Value by Issuer 2019-2023 Table 16 - Charge Cards Payment Transaction Value by Operator 2019-2023 Table 17 - Commercial Charge Cards: Number of Cards by Issuer 2019-2023 Table 18 - Commercial Charge Cards: Number of Cards by Operator 2019-2023 Table 19 - Commercial Charge Cards Payment Transaction Value by Issuer 2019-2023 Table 20 - Commercial Charge Cards Payment Transaction Value by Operator 2019-2023 Table 21 - Personal Charge Cards: Number of Cards by Issuer 2019-2023 Table 22 - Personal Charge Cards: Number of Cards by Operator 2019-2023 Table 23 - Personal Charge Cards Transaction Value by Issuer 2019-2023 Table 24 - Personal Charge Cards Transaction Value by Operator 2019-2023 Table 25 - Forecast Charge Cards: Number of Cards in Circulation 2024-2029 Table 26 - Forecast Charge Cards Transactions 2024-2029 Table 27 - Forecast Charge Cards in Circulation: % Growth 2024-2029 Table 28 - Forecast Charge Cards Transactions: % Growth 2024-2029 Table 29 - Forecast Commercial Charge Cards: Number of Cards in Circulation 2024-2029 Table 30 - Forecast Commercial Charge Cards Transactions 2024-2029 Table 31 - Forecast Commercial Charge Cards in Circulation: % Growth 2024-2029 Table 32 - Forecast Commercial Charge Cards Transactions: % Growth 2024-2029 Table 33 - Forecast Personal Charge Cards: Number of Cards in Circulation 2024-2029 Table 34 - Forecast Personal Charge Cards Transactions 2024-2029 Table 35 - Forecast Personal Charge Cards in Circulation: % Growth 2024-2029 Table 36 - Forecast Personal Charge Cards Transactions: % Growth 2024-2029

## Credit Cards in Australia - Category analysis

## Credit Cards in Australia - Company Profile

#### **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

Increasing use of credit cards as high cost of living impacts consumer behaviour Some older Australians face difficulties in applying for credit cards Outstanding credit card balance marginally declines as consumers focus on repaying debts

#### PROSPECTS AND OPPORTUNITIES

Number and value of personal credit transactions set to steadily grow as more consumers apply for a credit card Tighter regulation for BNPL services makes credit cards a viable option for consumers Commercial credit cards set to grow as number of new businesses rises

#### CATEGORY DATA

Table 37 - Credit Cards: Number of Cards in Circulation 2019-2024 Table 38 - Credit Cards Transactions 2019-2024 Table 39 - Credit Cards in Circulation: % Growth 2019-2024 Table 40 - Credit Cards Transactions: % Growth 2019-2024 Table 41 - Commercial Credit Cards: Number of Cards in Circulation 2019-2024 Table 42 - Commercial Credit Cards Transactions 2019-2024 Table 43 - Commercial Credit Cards in Circulation: % Growth 2019-2024 Table 44 - Commercial Credit Cards Transactions: % Growth 2019-2024 Table 45 - Personal Credit Cards: Number of Cards in Circulation 2019-2024 Table 46 - Personal Credit Cards Transactions 2019-2024 Table 47 - Personal Credit Cards in Circulation: % Growth 2019-2024 Table 48 - Personal Credit Cards Transactions: % Growth 2019-2024 Table 49 - Credit Cards: Number of Cards by Issuer 2019-2023 Table 50 - Credit Cards: Number of Cards by Operator 2019-2023 Table 51 - Credit Cards Payment Transaction Value by Issuer 2019-2023 Table 52 - Credit Cards Payment Transaction Value by Operator 2019-2023 Table 53 - Commercial Credit Cards: Number of Cards by Issuer 2019-2023 Table 54 - Commercial Credit Cards: Number of Cards by Operator 2019-2023 Table 55 - Commercial Credit Cards Payment Transaction Value by Issuer 2019-2023 Table 56 - Commercial Credit Cards Payment Transaction Value by Operator 2019-2023 Table 57 - Personal Credit Cards: Number of Cards by Issuer 2019-2023 Table 58 - Personal Credit Cards: Number of Cards by Operator 2019-2023 Table 59 - Personal Credit Cards Payment Transaction Value by Issuer 2019-2023 Table 60 - Personal Credit Cards Payment Transaction Value by Operator 2019-2023 Table 61 - Forecast Credit Cards: Number of Cards in Circulation 2024-2029 Table 62 - Forecast Credit Cards Transactions 2024-2029 Table 63 - Forecast Credit Cards in Circulation: % Growth 2024-2029 Table 64 - Forecast Credit Cards Transactions: % Growth 2024-2029 Table 65 - Forecast Commercial Credit Cards: Number of Cards in Circulation 2024-2029 Table 66 - Forecast Commercial Credit Cards Transactions 2024-2029 Table 67 - Forecast Commercial Credit Cards in Circulation: % Growth 2024-2029 Table 68 - Forecast Commercial Credit Cards Transactions: % Growth 2024-2029 Table 69 - Forecast Personal Credit Cards: Number of Cards in Circulation 2024-2029 Table 70 - Forecast Personal Credit Cards Transactions 2024-2029 Table 71 - Forecast Personal Credit Cards in Circulation: % Growth 2024-2029 Table 72 - Forecast Personal Credit Cards Transactions: % Growth 2024-2029

#### Debit Cards in Australia - Category analysis

## Debit Cards in Australia - Company Profile

#### **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

Rising number of debit cards in circulation but retail value growth slows as consumers grow cautious with their spending Value lost to fraud continues to rise, creating new opportunities for financial service providers Limited competition in debit card space as major banks continue to dominate

## PROSPECTS AND OPPORTUNITIES

Value of debit card transactions to notably rise as spending improves Trend of ethical living an opportunity for smaller banks as consumers look for "cleaner" investment options Australian government plans to regulate surcharges on card payments

#### CATEGORY DATA

Table 73 - Debit Cards: Number of Cards in Circulation 2019-2024
Table 74 - Debit Cards Transactions 2019-2024
Table 75 - Debit Cards in Circulation: % Growth 2019-2024
Table 76 - Debit Cards Transactions: % Growth 2019-2023
Table 77 - Debit Cards: Number of Cards by Issuer 2019-2023
Table 78 - Debit Cards: Number of Cards by Operator 2019-2023
Table 79 - Debit Cards Payment Transaction Value by Issuer 2019-2023
Table 80 - Debit Cards Payment Transaction Value by Operator 2019-2023
Table 81 - Forecast Debit Cards: Number of Cards in Circulation 2024-2029
Table 82 - Forecast Debit Cards Transactions 2024-2029
Table 83 - Forecast Debit Cards in Circulation: % Growth 2024-2029
Table 84 - Forecast Debit Cards Transactions: % Growth 2024-2029

Pre-Paid Cards in Australia - Category analysis

Pre-Paid Cards in Australia - Company Profile

#### **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

Transportation cards help drive growth of closed loop due to slow rollout of debit card payments for public transport Regular return to the office helps support usage Challenges for open loop pre-paid cards linked to gifting and travel

#### PROSPECTS AND OPPORTUNITIES

Closed loop to help drive steady demand for pre-paid cards Future transportation developments within pre-paid cards Despite setbacks, pre-paid travel cards offer opportunities

## CATEGORY DATA

Table 85 - Pre-paid Cards: Number of Cards in Circulation 2019-2024Table 86 - Pre-paid Cards Transactions 2019-2024Table 87 - Pre-paid Cards in Circulation: % Growth 2019-2024Table 88 - Pre-paid Cards Transactions: % Growth 2019-2024Table 89 - Closed Loop Pre-paid Cards Transactions 2019-2024Table 90 - Closed Loop Pre-paid Cards Transactions: % Growth 2019-2024Table 91 - Open Loop Pre-paid Cards Transactions 2019-2024Table 92 - Open Loop Pre-paid Cards Transactions: % Growth 2019-2024

Table 93 - Pre-paid Cards: Number of Cards by Issuer 2019-2023 Table 94 - Pre-paid Cards: Number of Cards by Operator 2019-2023 Table 95 - Pre-paid Cards Transaction Value by Issuer 2019-2023 Table 96 - Pre-paid Cards Transaction Value by Operator 2019-2023 Table 97 - Closed Loop Pre-paid Cards: Number of Cards by Issuer 2019-2023 Table 98 - Closed Loop Pre-paid Cards: Number of Cards by Operator 2019-2023 Table 99 - Closed Loop Pre-paid Cards Transaction Value by Issuer 2019-2023 Table 100 - Closed Loop Pre-paid Cards Transaction Value by Operator 2019-2023 Table 101 - Open Loop Pre-paid Cards: Number of Cards by Issuer 2019-2023 Table 102 - Open Loop Pre-paid Cards: Number of Cards by Operator 2019-2023 Table 103 - Open Loop Pre-paid Cards Transaction Value by Issuer 2019-2023 Table 104 - Open Loop Pre-paid Cards Transaction Value by Operator 2019-2023 Table 105 - Forecast Pre-paid Cards: Number of Cards in Circulation 2024-2029 Table 106 - Forecast Pre-paid Cards Transactions 2024-2029 Table 107 - Forecast Pre-paid Cards in Circulation: % Growth 2024-2029 Table 108 - Forecast Pre-paid Cards Transactions: % Growth 2024-2029 Table 109 - Forecast Closed Loop Pre-paid Cards Transactions 2024-2029 Table 110 - Forecast Closed Loop Pre-paid Cards Transactions: % Growth 2024-2029 Table 111 - Forecast Open Loop Pre-paid Cards Transactions 2024-2029 Table 112 - Forecast Open Loop Pre-paid Cards Transactions: % Growth 2024-2029

Store Cards in Australia - Category analysis

## Store Cards in Australia - Company Profile

#### **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

Stagnation for store cards in an extremely competitive payment landscape Wide range of payment methods gives consumers flexibility

#### PROSPECTS AND OPPORTUNITIES

Restrictive nature of store cards to limit growth potential with changing attitudes towards loyalty Co-branded credit cards a more attractive route for store card providers

## CATEGORY DATA

Table 113 - Store Cards: Number of Cards in Circulation 2019-2024
Table 114 - Store Cards Transactions 2019-2024
Table 115 - Store Cards in Circulation: % Growth 2019-2024
Table 116 - Store Cards Transactions: % Growth 2019-2024
Table 117 - Store Cards: Number of Cards by Issuer 2019-2023
Table 118 - Store Cards: Payment Transaction Value by Issuer 2019-2023
Table 119 - Forecast Store Cards: Number of Cards in Circulation 2024-2029
Table 120 - Forecast Store Cards Transactions 2024-2029
Table 121 - Forecast Store Cards in Circulation: % Growth 2024-2029
Table 122 - Forecast Store Cards Transactions: % Growth 2024-2029

#### Financial Cards and Payments in Australia - Industry Overview

## EXECUTIVE SUMMARY

Financial cards and payments in 2024: The big picture Growth in online shopping reflected in shift towards payments made with no card holder present Public transport ticketing developments to give consumers greater flexibility in how they pay Competitive landscape What next for financial cards and payments?

#### MARKET INDICATORS

Table 123 - Number of POS Terminals: Units 2019-2024

 Table 124 - Number of ATMs: Units 2019-2024

- Table 125 Value Lost to Fraud 2019-2024
- Table 126 Card Expenditure by Location 2024
- Table 127 Financial Cards in Circulation by Type: % Number of Cards 2019-2024
- Table 128 Domestic versus Foreign Spend 2024

#### MARKET DATA

Table 129 - Financial Cards by Category: Number of Cards in Circulation 2019-2024

- Table 130 Financial Cards by Category: Number of Accounts 2019-2024
- Table 131 Financial Cards Transactions by Category: Value 2019-2024
- Table 132 Financial Cards by Category: Number of Transactions 2019-2024

Table 133 - Consumer Payments by Category: Value 2019-2024

- Table 134 Consumer Payments by Category: Number of Transactions 2019-2024
- Table 135 M-Commerce by Category: Value 2019-2024
- Table 136 M-Commerce by Category: % Value Growth 2019-2024
- Table 137 Financial Cards: Number of Cards by Issuer 2019-2023
- Table 138 Financial Cards: Number of Cards by Operator 2019-2023
- Table 139 Financial Cards: Card Payment Transactions Value by Operator 2019-2023
- Table 140 Financial Cards: Card Payment Transactions Value by Issuer 2019-2023
- Table 141 Forecast Financial Cards by Category: Number of Cards in Circulation 2024-2029
- Table 142 Forecast Financial Cards by Category: Number of Accounts 2024-2029
- Table 143 Forecast Financial Cards Transactions by Category: Value 2024-2029
- Table 144 Forecast Financial Cards by Category: Number of Transactions 2024-2029
- Table 145 Forecast Consumer Payments by Category: Value 2024-2029
- Table 146 Forecast Consumer Payments by Category: Number of Transactions 2024-2029
- Table 147 Forecast M-Commerce by Category: Value 2024-2029
- Table 148 Forecast M-Commerce by Category: % Value Growth 2024-2029

## DISCLAIMER

## SOURCES

Summary 1 - Research Sources

## About Euromonitor International

## Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/pre-paid-cards-in-australia/report.