

# Supermarkets in Hong Kong, China

March 2025

**Table of Contents** 

#### Supermarkets in Hong Kong, China - Category analysis

#### **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

Improving sales for supermarkets as demand for convenience food increases

Stability among the leaders, but new players from mainland China threaten the status quo

Rising number of Asian discount supermarkets enter Hong Kong

#### PROSPECTS AND OPPORTUNITIES

Ageing population and northbound spending may present challenges E-commerce may offer some hope for growth in otherwise uncertain market Sustainability continues to gain importance among local consumers

#### CHANNEL DATA

Table 1 - Supermarkets: Value Sales, Outlets and Selling Space 2019-2024

Table 2 - Supermarkets: Value Sales, Outlets and Selling Space: % Growth 2019-2024

Table 3 - Supermarkets GBO Company Shares: % Value 2020-2024

Table 4 - Supermarkets GBN Brand Shares: % Value 2021-2024

Table 5 - Supermarkets LBN Brand Shares: Outlets 2021-2024

Table 6 - Supermarkets Forecasts: Value Sales, Outlets and Selling Space 2024-2029

Table 7 - Supermarkets Forecasts: Value Sales, Outlets and Selling Space: % Growth 2024-2029

# Retail in Hong Kong, China - Industry Overview

#### **EXECUTIVE SUMMARY**

Retail in 2024: The big picture

Changing consumer behaviour influences spending patterns

E-commerce regains strong growth momentum, recording dynamic performance

What next for retail?

#### OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 - Standard Opening Hours by Channel Type 2024

Seasonality

China National Day (also known as Golden Week)

Chinese New Year (Spring Festival)

Christmas and New Year

#### MARKET DATA

Table 8 - Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2019-2024

Table 9 - Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2019-2024

Table 10 - Sales in Retail Offline by Channel: Value 2019-2024

Table 11 - Sales in Retail Offline by Channel: % Value Growth 2019-2024

Table 12 - Retail Offline Outlets by Channel: Units 2019-2024

Table 13 - Retail Offline Outlets by Channel: % Unit Growth 2019-2024

Table 14 - Sales in Retail E-Commerce by Product: Value 2019-2024

Table 15 - Sales in Retail E-Commerce by Product: % Value Growth 2019-2024

Table 16 - Grocery Retailers: Value Sales, Outlets and Selling Space 2019-2024

Table 17 - Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2019-2024

Table 18 - Sales in Grocery Retailers by Channel: Value 2019-2024

Table 19 - Sales in Grocery Retailers by Channel: % Value Growth 2019-2024

Table 20 - Grocery Retailers Outlets by Channel: Units 2019-2024

- Table 21 Grocery Retailers Outlets by Channel: % Unit Growth 2019-2024
- Table 22 Non-Grocery Retailers: Value Sales, Outlets and Selling Space 2019-2024
- Table 23 Non-Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2019-2024
- Table 24 Sales in Non-Grocery Retailers by Channel: Value 2019-2024
- Table 25 Sales in Non-Grocery Retailers by Channel: % Value Growth 2019-2024
- Table 26 Non-Grocery Retailers Outlets by Channel: Units 2019-2024
- Table 27 Non-Grocery Retailers Outlets by Channel: % Unit Growth 2019-2024
- Table 28 Retail GBO Company Shares: % Value 2020-2024
- Table 29 Retail GBN Brand Shares: % Value 2021-2024
- Table 30 Retail Offline GBO Company Shares: % Value 2020-2024
- Table 31 Retail Offline GBN Brand Shares: % Value 2021-2024
- Table 32 Retail Offline LBN Brand Shares: Outlets 2021-2024
- Table 33 Retail E-Commerce GBO Company Shares: % Value 2020-2024
- Table 34 Retail E-Commerce GBN Brand Shares: % Value 2021-2024
- Table 35 Grocery Retailers GBO Company Shares: % Value 2020-2024
- Table 36 Grocery Retailers GBN Brand Shares: % Value 2021-2024
- Table 37 Grocery Retailers LBN Brand Shares: Outlets 2021-2024
- Table 38 Non-Grocery Retailers GBO Company Shares: % Value 2020-2024
- Table 39 Non-Grocery Retailers GBN Brand Shares: % Value 2021-2024
- Table 40 Non-Grocery Retailers LBN Brand Shares: Outlets 2021-2024
- Table 41 Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2024-2029
- Table 42 Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2024-2029
- Table 43 Forecast Sales in Retail Offline by Channel: Value 2024-2029
- Table 44 Forecast Sales in Retail Offline by Channel: % Value Growth 2024-2029
- Table 45 Forecast Retail Offline Outlets by Channel: Units 2024-2029
- Table 46 Forecast Retail Offline Outlets by Channel: % Unit Growth 2024-2029
- Table 47 Forecast Sales in Retail E-Commerce by Product: Value 2024-2029
- Table 48 Forecast Sales in Retail E-Commerce by Product: % Value Growth 2024-2029
- Table 49 Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2024-2029
- Table 50 Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2024-2029
- Table 51 Forecast Sales in Grocery Retailers by Channel: Value 2024-2029
- Table 52 Forecast Sales in Grocery Retailers by Channel: % Value Growth 2024-2029
- Table 53 Forecast Grocery Retailers Outlets by Channel: Units 2024-2029
- Table 54 Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2024-2029
- Table 55 Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2024-2029
- Table 56 Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2024-2029
- Table 57 Forecast Sales in Non-Grocery Retailers by Channel: Value 2024-2029
- Table 58 Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth 2024-2029
- Table 59 Forecast Non-Grocery Retailers Outlets by Channel: Units 2024-2029
- Table 60 Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth 2024-2029

### DISCLAIMER

## SOURCES

Summary 2 - Research Sources

# About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focusing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer
  trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with
  country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/supermarkets-in-hong-kong-china/report.