

# Supermarkets in Peru

February 2025

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# Supermarkets in Peru - Category analysis

#### **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

Supermarkets experience slower growth due to economic challenges and reduced consumer credit access

Cencosud maintains leadership in supermarkets through differentiated strategies for Wong and Metro brands

Private label supermarket sales continue to rise as consumers prioritise affordability

## PROSPECTS AND OPPORTUNITIES

Supermarket sales projected to stabilise or decline slightly amid rising competition from other channels New entrants like Holi Supermercado Express could revitalise the sector

Technological innovation expected to focus on internal efficiency rather than consumer-facing advancements

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# Retail in Peru - Industry Overview

## **EXECUTIVE SUMMARY**

Retail in 2024: The big picture

New store openings drive growth across multiple categories

E-commerce remains a key focus for retailers

What next for retail?

### OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 - Standard Opening Hours by Channel Type 2024

Seasonality

Christmas

Mother's Day

Father's Day

Children's Day

National Holidays of Peru

Back to school

Valentine's Day

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