

Discounters in the US

February 2025

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Discounters in the US - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

Discounters benefits from inflationary pressures in 2024

Aldi continues to dominate discounters in 2024, followed by Grocery Outlet

Acquisitions by the leaders in discounters continue

PROSPECTS AND OPPORTUNITIES

Growth set to continue for discounters over the forecast period, but with challenges

Private label will present both opportunities and challenges over the forecast period

Partnerships with technology providers will help discounters bolster their value proposition

CHANNEL DATA

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Retail in the US - Industry Overview

EXECUTIVE SUMMARY

Retail in 2024: The big picture

Exceptionally high grocery prices in 2024 enter the political arena

China-affiliated competitors reset the landscape for retail e-commerce in the US

What next for retail?

OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 - Standard Opening Hours by Channel Type 2024

Seasonality

Christmas

Back to School

Prime Day/Christmas in July

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