

Mass Beauty and Personal Care in Austria

June 2025

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Mass Beauty and Personal Care in Austria - Category analysis

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2024 DEVELOPMENTS

Downtrading drives growth in mass beauty and personal care as consumers seek affordable quality Sustainability, innovation and affordability define the competitive landscape in 2024

Affordability, quality, and premium positioning drive consumer loyalty to mass beauty and personal care

PROSPECTS AND OPPORTUNITIES

Mass beauty and personal care remains dominant but faces growing competition from premiumisation and private label brands Interest in mass skin care and body mists grows, while self-tanning loses appeal Sustainability and packaging innovation become key areas of investment

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