

Premium Beauty and Personal Care in Australia

June 2025

Table of Contents

Premium Beauty and Personal Care in Australia - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

Premium products retain the trust of consumers despite financial pressures Stagnant competitive landscape as L'Oreal solidifies its lead Consumers focusing on product efficacy when buying premium products

PROSPECTS AND OPPORTUNITIES

Improving economic conditions to boost sales of premium brands Sustainability and ethical branding set to play a growing role in the market Efficacy and ingredient-led innovation to drive new product development

CATEGORY DATA

Table 1 - Sales of Premium Beauty and Personal Care by Category: Value 2019-2024Table 2 - Sales of Premium Beauty and Personal Care by Category: % Value Growth 2019-2024Table 3 - NBO Company Shares of Premium Beauty and Personal Care: % Value 2020-2024Table 4 - LBN Brand Shares of Premium Beauty and Personal Care: % Value 2021-2024Table 5 - Forecast Sales of Premium Beauty and Personal Care by Category: Value 2024-2029Table 6 - Forecast Sales of Premium Beauty and Personal Care by Category: % Value Crowth 2024-2029

Beauty and Personal Care in Australia - Industry Overview

EXECUTIVE SUMMARY

Beauty and personal care in 2024: The big picture 2024 key trends Competitive landscape Retail developments What next for beauty and personal care?

MARKET DATA

Table 7 - Sales of Beauty and Personal Care by Category: Value 2019-2024

- Table 8 Sales of Beauty and Personal Care by Category: % Value Growth 2019-2024
- Table 9 GBO Company Shares of Beauty and Personal Care: % Value 2020-2024
- Table 10 NBO Company Shares of Beauty and Personal Care: % Value 2020-2024
- Table 11 LBN Brand Shares of Beauty and Personal Care: % Value 2021-2024
- Table 12 Penetration of Private Label in Beauty and Personal Care by Category: % Value 2019-2024
- Table 13 Distribution of Beauty and Personal Care by Format: % Value 2019-2024
- Table 14 Distribution of Beauty and Personal Care by Format and Category: % Value 2024
- Table 15 Forecast Sales of Beauty and Personal Care by Category: Value 2024-2029
- Table 16 Forecast Sales of Beauty and Personal Care by Category: % Value Growth 2024-2029

DISCLAIMER

SOURCES

Summary 1 - Research Sources

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover

a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/premium-beauty-and-personal-care-inaustralia/report.