

# Cigars, Cigarillos and Smoking Tobacco in Estonia

June 2025

## Cigars, Cigarillos and Smoking Tobacco in Estonia - Category analysis

## **KEY DATA FINDINGS**

## 2024 DEVELOPMENTS

Cigarillos benefit from the shift toward more affordable tobacco options

Dannemann Cigarrenfabrik GmbH leads cigars and cigarillos, offering affordable pricing and broad availability

Food, drink, and tobacco specialists maintain their lead, supported by broad product selection and knowledgeable staff

## PROSPECTS AND OPPORTUNITIES

Healthier lifestyles impact consumption

No changes expected in the competitive landscape

Expanding range of premium products and flavours

## **CATEGORY DATA**

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- Table 2 Sales of Cigars, Cigarillos and Smoking Tobacco by Category: Value 2019-2024
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# Tobacco in Estonia - Industry Overview

## **EXECUTIVE SUMMARY**

Tobacco in 2024: The big picture

2024 key trends

Competitive landscape

Retail developments

What next for tobacco?

# OPERATING ENVIRONMENT

Legislation

Legislative overview

Summary 1 - Legislation Summary at a Glance

Minimum legal smoking age

Smoking prevalence

Tar levels

Health warnings

Plain packaging

Advertising and sponsorship

Point-of-sale display bans

Smoking in public places

Low ignition propensity (LIP) cigarette regulation

Flavoured tobacco product ban

Reduced harm

Vapour products

## PRODUCTION/IMPORTS/EXPORTS

#### MARKET INDICATORS

Table 25 - Number of Adult Smokers by Gender 2019-2024

## MARKET DATA

Table 26 - Sales of Tobacco by Category: Volume 2019-2024

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Table 28 - Sales of Tobacco by Category: % Volume Growth 2019-2024

Table 29 - Sales of Tobacco by Category: % Value Growth 2019-2024

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Table 32 - Forecast Sales of Tobacco by Category: % Volume Growth 2024-2029

Table 33 - Forecast Sales of Tobacco by Category: % Value Growth 2024-2029

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## **SOURCES**

Summary 2 - Research Sources

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