

Discounters in Belgium

February 2025

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Discounters in Belgium - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

Price stabilisation negatively affects discounters

Key players reduce their number of stores

Rise of food e-commerce presents a new challenge to discounters

PROSPECTS AND OPPORTUNITIES

Discounters expected to invest in new outlets and higher quality products

Lidl looking to become a leader in sustainability

Aldi to expand into city centres via smaller concept outlets

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Retailer profit margins under pressure

Online retail continued to gain share in 2024

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Seasonality

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