

# Discounters in China

February 2025

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#### Discounters in China - Category analysis

#### **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

Rapid growth for discounters in China, as consumers seek value for money

Domestic discounters surpass international rivals in the competitive landscape

A preference for smaller stores in discounters

#### PROSPECTS AND OPPORTUNITIES

Anticipated continued momentum for discounters in the Chinese market Increased importance of localisation in discounters in China Private label is an area with growth potential

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Digital and social media initiatives drive retail growth

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What next for retail?

#### OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 - Standard Opening Hours by Channel Type 2024

Seasonality

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Shanghai May 5th Shopping Festival

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