

# Fine Wines/Champagne and Spirits in the Netherlands

October 2024

# Fine Wines/Champagne and Spirits in the Netherlands - Category analysis

### KEY DATA FINDINGS

#### 2024 DEVELOPMENTS

Sales benefiting from increasing consumer sophistication

Premiumisation trend takes root in alcohol drinks

Luxury spirits seeing growing appeal among younger consumers

### PROSPECTS AND OPPORTUNITIES

Changing drinking habits and an increase tourism set to be key growth drivers

Commitment to increase champagne consumption

E-commerce expected to make further inroads as consumers look for the best value

#### CATEGORY DATA

- Table 1 Sales of Fine Wines/Champagne and Spirits by Category: Value 2019-2024
- Table 2 Sales of Fine Wines/Champagne and Spirits by Category: % Value Growth 2019-2024
- Table 3 NBO Company Shares of Fine Wines/Champagne and Spirits: % Value 2019-2023
- Table 4 LBN Brand Shares of Fine Wines/Champagne and Spirits: % Value 2020-2023
- Table 5 Distribution of Fine Wines/Champagne and Spirits by Format: % Value 2019-2024
- Table 6 Forecast Sales of Fine Wines/Champagne and Spirits by Category: Value 2024-2029
- Table 7 Forecast Sales of Fine Wines/Champagne and Spirits by Category: % Value Growth 2024-2029

# Luxury Goods in the Netherlands - Industry Overview

### **EXECUTIVE SUMMARY**

Luxury goods in 2024: The big picture

2024 key trends

Competitive landscape

Retailing developments

What next for luxury goods?

# MARKET DATA

- Table 8 Sales of Luxury Goods by Category: Value 2019-2024
- Table 9 Sales of Luxury Goods by Category: % Value Growth 2019-2024
- Table 10 Inbound Receipts for Luxury Goods by Country of Origin: Value 2019-2024
- Table 11 NBO Company Shares of Luxury Goods: % Value 2019-2023
- Table 12 LBN Brand Shares of Luxury Goods: % Value 2020-2023
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- Table 14 Forecast Sales of Luxury Goods by Category: Value 2024-2029
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## **SOURCES**

Summary 1 - Research Sources

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