

# Personal Luxury in Taiwan

December 2024

**Table of Contents** 

# Personal Luxury in Taiwan - Category analysis

#### **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

The quality-over-quantity approach benefits sales of designer apparel and footwear (ready-to-wear)

Technological features and augmented reality support sales of luxury eyewear

Luxury jewellery sales supported by events hosted in Taiwan, attracting prestigious clients

Luxury leather goods allow consumers to customise purchases to provide a unique product

Luxury wearables focus on advanced technology and personalisation to boost sales

Luxury timepieces offer high-end luxury and craftsmanship to retain ongoing appeal

Consumers personalise luxury writing instruments and stationery for a unique touch

Fashion houses expand into super premium beauty and personal care

### PROSPECTS AND OPPORTUNITIES

Luxury leather goods and timepieces support value growth over the forecast period Technological advancements supports value sales on the personal luxury landscape The rise in sustainable and ethical manufacturing across luxury brands

#### **CATEGORY DATA**

- Table 1 Sales of Personal Luxury by Category: Value 2019-2024
- Table 2 Sales of Personal Luxury by Category: % Value Growth 2019-2024
- Table 3 NBO Company Shares of Personal Luxury: % Value 2019-2023
- Table 4 LBN Brand Shares of Personal Luxury: % Value 2020-2023
- Table 5 Distribution of Personal Luxury by Format: % Value 2019-2024
- Table 6 Forecast Sales of Personal Luxury by Category: Value 2024-2029
- Table 7 Forecast Sales of Personal Luxury by Category: % Value Growth 2024-2029

# Luxury Goods in Taiwan - Industry Overview

# **EXECUTIVE SUMMARY**

Luxury goods in 2024: The big picture

2024 key trends

Competitive landscape

Retailing developments

What next for luxury goods?

## MARKET DATA

- Table 8 Sales of Luxury Goods by Category: Value 2019-2024
- Table 9 Sales of Luxury Goods by Category: % Value Growth 2019-2024
- Table 10 Inbound Receipts for Luxury Goods by Country of Origin: Value 2019-2024
- Table 11 NBO Company Shares of Luxury Goods: % Value 2019-2023
- Table 12 LBN Brand Shares of Luxury Goods: % Value 2020-2023
- Table 13 Distribution of Luxury Goods by Format and Category: % Value 2024
- Table 14 Forecast Sales of Luxury Goods by Category: Value 2024-2029
- Table 15 Forecast Sales of Luxury Goods by Category: % Value Growth 2024-2029

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### SOURCES

Summary 1 - Research Sources

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