

Discounters in Austria

February 2025

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Discounters in Austria - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

A high level of price sensitivity continues to drive growth for discounters Lidl continues to record above-average growth as it improves its reputation Hofer retains its top spot in discounters with a strong lead ahead of Lidl

PROSPECTS AND OPPORTUNITIES

Strong growth prospects for discounters as consumers appreciate appealing price-quality ratios Discounters invest as stores prepare for the deposit return systems Discounters expected to launch self-service checkouts to reduce operating costs

CHANNEL DATA

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Retail in Austria - Industry Overview

EXECUTIVE SUMMARY

Retail in 2024: The big picture A noticeable increase in bankruptcies and store closures in 2024 Automation rises as retailers look for labour-saving solutions to remain competitive What next for retail?

OPERATING ENVIRONMENT

Informal retail Opening hours for physical retail Summary 1 - Standard Opening Hours by Channel Type 2024 Seasonality Christmas Back to School

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