

# Mass Beauty and Personal Care in Peru

May 2025

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# Mass Beauty and Personal Care in Peru - Category analysis

# **KEY DATA FINDINGS**

# 2024 DEVELOPMENTS

Economic difficulties and colder weather challenge sales in 2024 Cetco SA retains its lead thanks to strong sales through the direct selling channel Consumers seek products with appealing benefit-cost ratios, in addition to dermocosmetic innovations

# PROSPECTS AND OPPORTUNITIES

Growth is set to be bolstered by the improved economy and demand for specialised solutions Specialised stores are expected to widen availability and support sales growth Innovations are set to focus on skin care, offering anti-ageing and targeted solutions

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