

# Tobacco in Bosnia and Herzegovina

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**Table of Contents** 

# Tobacco in Bosnia and Herzegovina

# **EXECUTIVE SUMMARY**

Tobacco in 2024: The big picture

2024 key trends

Competitive landscape

Retail developments

What next for tobacco?

## OPERATING ENVIRONMENT

Legislation

Legislative overview

Summary 1 - Legislation Summary at a Glance

Minimum legal smoking age

Smoking prevalence

Tar levels

Health warnings

Plain packaging

Advertising and sponsorship

Point-of-sale display bans

Smoking in public places

Low ignition propensity (LIP) cigarette regulation

Flavoured tobacco product ban

Reduced harm

Vapour products

## PRODUCTION/IMPORTS/EXPORTS

# MARKET INDICATORS

Table 1 - Number of Adult Smokers by Gender 2019-2024

# MARKET DATA

Table 2 - Sales of Tobacco by Category: Volume 2019-2024

Table 3 - Sales of Tobacco by Category: Value 2019-2024

Table 4 - Sales of Tobacco by Category: % Volume Growth 2019-2024

Table 5 - Sales of Tobacco by Category: % Value Growth 2019-2024

Table 6 - Forecast Sales of Tobacco by Category: Volume 2024-2029

Table 7 - Forecast Sales of Tobacco by Category: Value 2024-2029

Table 8 - Forecast Sales of Tobacco by Category: % Volume Growth 2024-2029

Table 9 - Forecast Sales of Tobacco by Category: % Value Growth 2024-2029

# **DISCLAIMER**

# **SOURCES**

Summary 2 - Research Sources

# Cigarettes in Bosnia and Herzegovina

# **KEY DATA FINDINGS**

# 2024 DEVELOPMENTS

Declining smoking prevalence and high rate of illict trade impact sales in 2024

Leader Philip Morris doo enjoys a strong and loyal consumer base

Small local grocers benefit from their widespread presence and close proximity to consumers

## PROSPECTS AND OPPORTUNITIES

Accelerated shift from cigarettes to heated tobacco products

Illicit trade decline will partially offset losses

Innovation efforts will continue in cigarettes despite the focus on "smoke-free" or "reduced-risk" products

#### TAXATION AND PRICING

Average cigarette pack price breakdown

Summary 3 - Average Cigarette Pack Price Breakdown: Brand Examples

#### **CATEGORY DATA**

Table 10 - Sales of Cigarettes: Volume 2019-2024

Table 11 - Sales of Cigarettes by Category: Value 2019-2024

Table 12 - Sales of Cigarettes: % Volume Growth 2019-2024

Table 13 - Sales of Cigarettes by Category: % Value Growth 2019-2024

Table 14 - Sales of Cigarettes by Blend: % Volume 2019-2024

Table 15 - Sales of Cigarettes by Standard/Menthol/Capsule: % Volume 2019-2024

Table 16 - Sales of Cigarettes by Regular/Slim/Superslim/Microslim: % Volume 2019-2024

Table 17 - Sales of Cigarettes by Pack Size: % Volume 2019-2024

Table 18 - Sales of Cigarettes by Price Band: % Volume 2019-2024

Table 19 - NBO Company Shares of Cigarettes: % Volume 2020-2024

Table 20 - LBN Brand Shares of Cigarettes: % Volume 2021-2024

Table 21 - Sales of Cigarettes by Distribution Format: % Volume 2019-2024

Table 21 Sales of eigenstance by Blothbatter 1 office. 70 Volume 2010 202

Table 22 - Illicit Trade Estimate of Cigarettes: Volume 2019-2024

Table 23 - Forecast Sales of Cigarettes: Volume 2024-2029

Table 24 - Forecast Sales of Cigarettes by Category: Value 2024-2029

Table 25 - Forecast Sales of Cigarettes: % Volume Growth 2024-2029

Table 26 - Forecast Sales of Cigarettes by Category: % Value Growth 2024-2029

Table 27 - Forecast Sales of Cigarettes by Blend: % Volume 2024-2029

Table 28 - Forecast Sales of Cigarettes by Standard/Menthol/Capsule: % Volume 2024-2029

Table 29 - Forecast Sales of Cigarettes by Regular/Slim/Superslim/Microslim: % Volume 2024-2029

Table 30 - Forecast Sales of Cigarettes by Pack Size: % Volume 2024-2029

Table 31 - Forecast Sales of Cigarettes by Price Band: % Volume 2024-2029

# Cigars, Cigarillos and Smoking Tobacco in Bosnia and Herzegovina

## **KEY DATA FINDINGS**

# 2024 DEVELOPMENTS

Rising popularity of cigars and fine cut tobacco

Manifatture Sigaro Toscano SpA leads with its popular Toscanello brand

Convenenient small local grocers lead sales

## PROSPECTS AND OPPORTUNITIES

Shifting consumer preferences

Switch to fine cut tobacco as a more cost-effective alternative to manufactured cigarettes

Innovation to focus on traditional techniques and blending

# **CATEGORY DATA**

Table 32 - Sales of Cigars, Cigarillos and Smoking Tobacco by Category: Volume 2019-2024

Table 33 - Sales of Cigars, Cigarillos and Smoking Tobacco by Category: Value 2019-2024

Table 34 - Sales of Cigars, Cigarillos and Smoking Tobacco by Category: % Volume Growth 2019-2024

Table 35 - Sales of Cigars, Cigarillos and Smoking Tobacco by Category: % Value Growth 2019-2024

Table 36 - Sales of Cigars by Size: % Volume 2019-2024

- Table 37 Sales of Cigarillos by Price Platform 2019-2024
- Table 38 NBO Company Shares of Cigars and Cigarillos: % Volume 2020-2024
- Table 39 LBN Brand Shares of Cigars and Cigarillos: % Volume 2021-2024
- Table 40 NBO Company Shares of Cigars: % Volume 2020-2024
- Table 41 LBN Brand Shares of Cigars: % Volume 2021-2024
- Table 42 NBO Company Shares of Cigarillos: % Volume 2020-2024
- Table 43 LBN Brand Shares of Cigarillos: % Volume 2021-2024
- Table 44 NBO Company Shares of Smoking Tobacco: % Volume 2020-2024
- Table 45 LBN Brand Shares of Smoking Tobacco: % Volume 2021-2024
- Table 46 NBO Company Shares of Pipe Tobacco: % Volume 2020-2024
- Table 47 LBN Brand Shares of Pipe Tobacco: % Volume 2021-2024
- Table 48 NBO Company Shares of Fine Cut Tobacco: % Volume 2020-2024
- Table 49 LBN Brand Shares of Fine Cut Tobacco: % Volume 2021-2024
- Table 50 Distribution of Cigars and Cigarillos by Format: % Volume 2019-2024
- Table 51 Distribution of Smoking Tobacco by Format: % Volume 2019-2024
- Table 52 Forecast Sales of Cigars, Cigarillos and Smoking Tobacco by Category: Volume 2024-2029
- Table 53 Forecast Sales of Cigars, Cigarillos and Smoking Tobacco by Category: Value 2024-2029
- Table 54 Forecast Sales of Cigars, Cigarillos and Smoking Tobacco by Category: % Volume Growth 2024-2029
- Table 55 Forecast Sales of Cigars, Cigarillos and Smoking Tobacco by Category: % Value Growth 2024-2029

# Smokeless Tobacco, E-Vapour Products and Heated Tobacco in Bosnia and Herzegovina

#### **KEY DATA FINDINGS**

## 2024 DEVELOPMENTS

Rising demand for products percieved as less harmful

Leading companies focus on innovation

Convenience is key

# PROSPECTS AND OPPORTUNITIES

Evolving consumer preferences towards "reduced harm" products

Potential health effects of e-vapour products may impact sales

Innovation to focus on offering an enhanced user experience

# CATEGORY INDICATORS

Table 56 - Number of Adult Vapers 2019-2024

# **CATEGORY DATA**

- Table 57 Sales of Smokeless Tobacco by Category: Volume 2019-2024
- Table 58 Sales of Smokeless Tobacco by Category: % Volume Growth 2019-2024
- Table 59 Sales of E-Vapour Products by Category: Volume 2019-2024
- Table 60 Sales of E-Vapour Products by Category: % Volume Growth 2019-2024
- Table 61 Sales of Tobacco Heating Devices: Volume 2019-2024
- Table 62 Sales of Tobacco Heating Devices: % Volume Growth 2019-2024
- Table 63 Sales of Heated Tobacco: Volume 2019-2024
- Table 64 Sales of Heated Tobacco: % Volume Growth 2019-2024
- Table 65 Sales of Tobacco Free Oral Nicotine: Volume 2019-2024
- Table 66 Sales of Tobacco Free Oral Nicotine: % Volume Growth 2019-2024
- Table 67 Sales of Tobacco Free Oral Nicotine by Category: Value 2019-2024
- Table 68 Sales of Tobacco Free Oral Nicotine: % Value Growth 2019-2024
- Table 69 Sales of Smokeless Tobacco, E-Vapour Products and Heated Tobacco by Category: Value 2019-2024
- Table 70 Sales of Smokeless Tobacco, E-Vapour Products and Heated Tobacco by Category: % Value Growth 2019-2024
- Table 71 Sales of E-Liquids by Nicotine Strength: % Value 2021-2024
- Table 72 NBO Company Shares of Smokeless Tobacco: % Volume 2020-2024

- Table 73 LBN Brand Shares of Smokeless Tobacco: % Volume 2021-2024
- Table 74 NBO Company Shares of E-Vapour Products: % Value 2020-2024
- Table 75 LBN Brand Shares of E-Vapour Products: % Value 2021-2024
- Table 76 NBO Company Shares of Tobacco Heating Devices: % Volume 2020-2024
- Table 77 LBN Brand Shares of Tobacco Heating Devices: % Volume 2021-2024
- Table 78 NBO Company Shares of Heated Tobacco: % Volume 2020-2024
- Table 79 LBN Brand Shares of Heated Tobacco: % Volume 2021-2024
- Table 80 NBO Company Shares of Tobacco Free Oral Nicotine: % Volume 2020-2024
- Table 81 LBN Brand Shares of Tobacco Free Oral Nicotine: % Volume 2021-2024
- Table 82 Distribution of Smokeless Tobacco by Format: % Volume 2019-2024
- Table 83 Distribution of E-Vapour Products by Format: % Value 2019-2024
- Table 84 Distribution of Tobacco Heating Devices by Format: % Volume 2019-2024
- Table 85 Distribution of Heated Tobacco by Format: % Volume 2019-2024
- Table 86 Forecast Sales of Smokeless Tobacco by Category: Volume 2024-2029
- Table 87 Forecast Sales of Smokeless Tobacco by Category: % Volume Growth 2024-2029
- Table 88 Forecast Sales of E-Vapour Products by Category: Volume 2024-2029
- Table 89 Forecast Sales of E-Vapour Products by Category: % Volume Growth 2024-2029
- Table 90 Forecast Sales of Tobacco Heating Devices: Volume 2024-2029
- Table 91 Forecast Sales of Tobacco Heating Devices: % Volume Growth 2024-2029
- Table 92 Forecast Sales of Heated Tobacco: Volume 2024-2029
- Table 93 Forecast Sales of Heated Tobacco: % Volume Growth 2024-2029
- Table 94 Forecast Sales of Tobacco Free Oral Nicotine: Volume 2024-2029
- Table 95 Forecast Sales of Tobacco Free Oral Nicotine: % Volume Growth 2024-2029
- Table 96 Forecast Sales of Tobacco Free Oral Nicotine by Category: Value 2024-2029
- Table 97 Forecast Sales of Tobacco Free Oral Nicotine by Category: % Value Growth 2024-2029
- Table 98 Forecast Sales of Smokeless Tobacco, E-Vapour Products and Heated Tobacco by Category: Value 2024-2029
- Table 99 Forecast Sales of Smokeless Tobacco, E-Vapour Products and Heated Tobacco by Category: % Value Growth 2024-2029

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