

Smokeless Tobacco, E-Vapour Products and Heated Tobacco in Mexico

June 2024

Table of Contents

Smokeless Tobacco, E-Vapour Products and Heated Tobacco in Mexico - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

Heated tobacco successfully finding its audience

Lack of regulation helps support the rise of 'smoke shops' in Mexico

E-vapour products continue to attract new users

PROSPECTS AND OPPORTUNITIES

Growing pressure to regulate the sale of e-vapour products while sales of heated tobacco products likely to be constrained by high prices Sustainability concerns likely to influence market demand

Education campaigns likely to be used to curb smoking prevalence among users of e-vapour products

CATEGORY DATA

- Table 1 Sales of Smokeless Tobacco by Category: Volume 2018-2023
- Table 2 Sales of Smokeless Tobacco by Category: % Volume Growth 2018-2023
- Table 3 Sales of E-Vapour Products by Category: Volume 2018-2023
- Table 4 Sales of E-Vapour Products by Category: % Volume Growth 2018-2023
- Table 5 Sales of Tobacco Heating Devices: Volume 2018-2023
- Table 6 Sales of Tobacco Heating Devices: % Volume Growth 2018-2023
- Table 7 Sales of Heated Tobacco: Volume 2018-2023
- Table 8 Sales of Heated Tobacco: % Volume Growth 2018-2023
- Table 9 Sales of Tobacco Free Oral Nicotine: Volume 2018-2023
- Table 10 Sales of Tobacco Free Oral Nicotine: % Volume Growth 2018-2023
- Table 11 Sales of Tobacco Free Oral Nicotine by Category: Value 2018-2023
- Table 12 Sales of Tobacco Free Oral Nicotine: % Value Growth 2018-2023
- Table 13 Sales of Smokeless Tobacco, E-Vapour Products and Heated Tobacco by Category: Value 2018-2023
- Table 14 Sales of Smokeless Tobacco, E-Vapour Products and Heated Tobacco by Category: % Value Growth 2018-2023
- Table 15 Sales of E-Liquids by Nicotine Strength: % Value 2020-2023
- Table 16 NBO Company Shares of Smokeless Tobacco: % Volume 2019-2023
- Table 17 LBN Brand Shares of Smokeless Tobacco: % Volume 2020-2023
- Table 18 NBO Company Shares of E-Vapour Products: % Value 2019-2023
- Table 19 LBN Brand Shares of E-Vapour Products: % Value 2020-2023
- Table 20 NBO Company Shares of Tobacco Heating Devices: % Volume 2019-2023
- Table 21 LBN Brand Shares of Tobacco Heating Devices: % Volume 2020-2023
- Table 22 NBO Company Shares of Heated Tobacco: % Volume 2019-2023
- Table 23 LBN Brand Shares of Heated Tobacco: % Volume 2020-2023
- Table 24 NBO Company Shares of Tobacco Free Oral Nicotine: % Volume 2019-2023
- Table 25 LBN Brand Shares of Tobacco Free Oral Nicotine: % Volume 2020-2023
- Table 26 Distribution of Smokeless Tobacco by Format: % Volume 2018-2023
- Table 27 Distribution of E-Vapour Products by Format: % Value 2018-2023
- Table 28 Distribution of Tobacco Heating Devices by Format: % Volume 2018-2023
- Table 29 Distribution of Heated Tobacco by Format: % Volume 2018-2023
- Table 30 Forecast Sales of Smokeless Tobacco by Category: Volume 2023-2028
- Table 31 Forecast Sales of Smokeless Tobacco by Category: % Volume Growth 2023-2028
- Table 32 Forecast Sales of E-Vapour Products by Category: Volume 2023-2028
- Table 33 Forecast Sales of E-Vapour Products by Category: % Volume Growth 2023-2028
- Table 34 Forecast Sales of Tobacco Heating Devices: Volume 2023-2028
- Table 35 Forecast Sales of Tobacco Heating Devices: % Volume Growth 2023-2028
- Table 36 Forecast Sales of Heated Tobacco: Volume 2023-2028
- Table 37 Forecast Sales of Heated Tobacco: % Volume Growth 2023-2028
- Table 38 Forecast Sales of Tobacco Free Oral Nicotine: Volume 2023-2028

- Table 39 Forecast Sales of Tobacco Free Oral Nicotine: % Volume Growth 2023-2028
- Table 40 Forecast Sales of Tobacco Free Oral Nicotine by Category: Value 2023-2028
- Table 41 Forecast Sales of Tobacco Free Oral Nicotine by Category: % Value Growth 2023-2028
- Table 42 Forecast Sales of Smokeless Tobacco, E-Vapour Products and Heated Tobacco by Category: Value 2023-2028
- Table 43 Forecast Sales of Smokeless Tobacco, E-Vapour Products and Heated Tobacco by Category: % Value Growth 2023-2028

Tobacco in Mexico - Industry Overview

EXECUTIVE SUMMARY

Tobacco in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

What next for tobacco?

OPERATING ENVIRONMENT

Legislation

Legislative overview

Summary 1 - Legislation Summary at a Glance

Minimum legal smoking age

Smoking prevalence

Plain packaging

Advertising and sponsorship

Point-of-sale display bans

Smoking in public places

Flavoured tobacco product ban

Vapour products

PRODUCTION/IMPORTS/EXPORTS

MARKET INDICATORS

Table 44 - Number of Adult Smokers by Gender 2018-2023

MARKET DATA

- Table 45 Sales of Tobacco by Category: Volume 2018-2023
- Table 46 Sales of Tobacco by Category: Value 2018-2023
- Table 47 Sales of Tobacco by Category: % Volume Growth 2018-2023
- Table 48 Sales of Tobacco by Category: % Value Growth 2018-2023
- Table 49 Forecast Sales of Tobacco by Category: Volume 2023-2028
- Table 50 Forecast Sales of Tobacco by Category: Value 2023-2028
- Table 51 Forecast Sales of Tobacco by Category: % Volume Growth 2023-2028
- Table 52 Forecast Sales of Tobacco by Category: % Value Growth 2023-2028

DISCLAIMER

SOURCES

Summary 2 - Research Sources

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover

a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/smokeless-tobacco-e-vapour-products-and-heated-tobacco-in-mexico/report.