

# Wine in Bosnia and Herzegovina

June 2025

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#### Wine in Bosnia and Herzegovina - Category analysis

#### **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

Wine outpaces beer in terms of growth as premiumisation and on-trade demand drive market expansion Innovation accelerates in wine, with premium reds and sparkling varieties leading new launches Supermarkets lead wine sales while e-commerce becomes fastest-growing channel

#### PROSPECTS AND OPPORTUNITIES

Growing awareness of health benefits of wine will fuel steady growth, with vermouth set to show particular dynamism Still red wine will see strong performance Sustainability concerns will shape new packaging formats

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## Alcoholic Drinks in Bosnia and Herzegovina - Industry Overview

## EXECUTIVE SUMMARY

Alcoholic drinks in 2024: The big picture 2024 key trends Competitive landscape Retail developments On-trade vs off-trade split What next for alcoholic drinks?

## MARKET BACKGROUND

Legislation Legal purchasing age and legal drinking age Drink driving Advertising Smoking ban Opening hours On-trade establishments

## TAXATION AND DUTY LEVIES

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Contraband/parallel trade Duty free Cross-border/private imports

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#### SOURCES

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