

# Paediatric Consumer Health in Bosnia and Herzegovina

September 2024

# Paediatric Consumer Health in Bosnia and Herzegovina - Category analysis

## **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

Increased focus on paediatric-specific products Strong demand for paediatric vitamins and dietary supplements Rising popularity of paediatric cough/cold remedies

#### PROSPECTS AND OPPORTUNITIES

Stable demand for paediatric consumer health E-commerce boost for paediatric vitamins and dietary supplements Paediatric ibuprofen faces reputation challenges but stable demand

#### CATEGORY DATA

Table 1 - Sales of Paediatric Consumer Health by Category: Value 2019-2024Table 2 - Sales of Paediatric Consumer Health by Category: % Value Growth 2019-2024Table 3 - Forecast Sales of Paediatric Consumer Health by Category: Value 2024-2029Table 4 - Forecast Sales of Paediatric Consumer Health by Category: % Value Growth 2024-2029

## Consumer Health in Bosnia and Herzegovina - Industry Overview

# EXECUTIVE SUMMARY

Consumer health in 2024: The big picture 2024 key trends Competitive landscape Retailing developments What next for consumer health?

#### MARKET INDICATORS

 Table 5 - Consumer Expenditure on Health Goods and Medical Services: Value 2019-2024

Table 6 - Life Expectancy at Birth 2019-2024

# MARKET DATA

- Table 7 Sales of Consumer Health by Category: Value 2019-2024
- Table 8 Sales of Consumer Health by Category: % Value Growth 2019-2024
- Table 9 NBO Company Shares of Consumer Health: % Value 2020-2024
- Table 10 LBN Brand Shares of Consumer Health: % Value 2021-2024
- Table 11 Penetration of Private Label by Category: % Value 2019-2024
- Table 12 Distribution of Consumer Health by Format: % Value 2019-2024
- Table 13 Distribution of Consumer Health by Format and Category: % Value 2024
- Table 14 Forecast Sales of Consumer Health by Category: Value 2024-2029
- Table 15 Forecast Sales of Consumer Health by Category: % Value Growth 2024-2029

#### APPENDIX

OTC registration and classification

Vitamins and dietary supplements registration and classification

Self-medication/self-care and preventive medicine

Switches

# DISCLAIMER

# DEFINITIONS

SOURCES

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