

Where Consumers Shop for Hot Drinks

October 2024

Table of Contents

INTRODUCTION

Scope

Key findings

INDUSTRY SNAPSHOT

Hot drinks returns to moderate growth after a tumultuous pandemic

Coffee dominates value growth

Asia Pacific leading as largest source of growth

Top five trends affecting global hot drinks

CHANNEL SHIFTS

Hot drinks industry continues to achieve profitable growth in e-commerce

Asia Pacific and North America leading the channel shift

E-commerce strategy is no longer optional

Retail professionals foresee digitalisation remaining a prevailing trend in the long term

Al-CONIC and potential uses of Al

STORE-BASED CHANNELS

Emerging markets sustain volume sales in small local grocers

Local grocers lead post-pandemic hot drinks sales

Weekly shopping and niche products support small grocers

Private label boosts hot drinks sales at discounters

Private label strengthens amid inflation and consumer savings

Private label hot drinks surge in Western Europe

Balancing discounts and premium positioning in hot drinks

Innovation slowdown post-COVID-19

Challenges slow innovation in hot drinks Sector

E-COMMERCE

Speciality coffee and online sales drive resurgence

E-commerce country snap-shots

Major players fuel e-commerce expansion in hot drinks

Asia Pacific's digital boom and Latin America's untapped potential

NON-RETAIL CHANNELS: FOODSERVICE

Out-of-home coffee culture: A global journey from Australia to China

Chained foodservice: Coffee and tea specialists

How Luckin, Starbucks and Coca-Cola's Costa are redefining coffee foodservice

Lucking x Moutai: Connecting drinking cultures

Um Coffee Co: Barista champions and shift to experience and loyalty

Stumptown Coffee x Alaska Airlines: Swerve to institutional

FUTURE DEVELOPMENTS

Coffee and tea lead the way to a booming future

Future of hot drinks vs drinks and tobacco e-commerce vs retail offline

Key takeaways

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover

a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/where-consumers-shop-for-hot-drinks/report.