

# Mass Beauty and Personal Care in North Macedonia

May 2025

## Mass Beauty and Personal Care in North Macedonia - Category analysis

## **KEY DATA FINDINGS**

## 2024 DEVELOPMENTS

Mass colour cosmetics and skin care drive strong sales as players focus on personalisation Beiersdorf dooel Skopje lead mass products, with well-established offering Nivea Inflation supports sales of mass beauty and personal care in 2024

## PROSPECTS AND OPPORTUNITIES

Mass adult sun care and mass anti-ager products are set to drive growth across the forecast period Health, wellness and natural ingredients are set to shape product innovation Players are set to launch sustainable packaging and formulas, aligning with consumer demand

## **CATEGORY DATA**

- Table 1 Sales of Mass Beauty and Personal Care by Category: Value 2019-2024
- Table 2 Sales of Mass Beauty and Personal Care by Category: % Value Growth 2019-2024
- Table 3 NBO Company Shares of Mass Beauty and Personal Care: % Value 2020-2024
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## Beauty and Personal Care in North Macedonia - Industry Overview

## **EXECUTIVE SUMMARY**

Beauty and personal care in 2024: The big picture

2024 key trends

Competitive landscape

Retail developments

What next for beauty and personal care?

## MARKET DATA

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## **SOURCES**

Summary 1 - Research Sources

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