

# Smokeless Tobacco, E-Vapour Products and Heated Tobacco in the United Arab Emirates

June 2025

# **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

Category evolving despite challenges from illicit trade Philip Morris sets the standard in heated tobacco Specialist stores, hypermarkets and supermarkets lead distribution

#### PROSPECTS AND OPPORTUNITIES

Tourist demand to fuel future growth Sustainability concerns may shift consumer preferences towards open systems Cross-category innovation to shape competitive landscape

#### CATEGORY INDICATORS

Table 1 - Number of Adult Vapers 2019-2024

#### CATEGORY DATA

Table 2 - Sales of Smokeless Tobacco by Category: Volume 2019-2024 Table 3 - Sales of Smokeless Tobacco by Category: % Volume Growth 2019-2024 Table 4 - Sales of E-Vapour Products by Category: Volume 2019-2024 Table 5 - Sales of E-Vapour Products by Category: % Volume Growth 2019-2024 Table 6 - Sales of Tobacco Heating Devices: Volume 2019-2024 Table 7 - Sales of Tobacco Heating Devices: % Volume Growth 2019-2024 Table 8 - Sales of Heated Tobacco: Volume 2019-2024 Table 9 - Sales of Heated Tobacco: % Volume Growth 2019-2024 Table 10 - Sales of Tobacco Free Oral Nicotine: Volume 2019-2024 Table 11 - Sales of Tobacco Free Oral Nicotine: % Volume Growth 2019-2024 Table 12 - Sales of Tobacco Free Oral Nicotine by Category: Value 2019-2024 Table 13 - Sales of Tobacco Free Oral Nicotine: % Value Growth 2019-2024 Table 14 - Sales of Smokeless Tobacco, E-Vapour Products and Heated Tobacco by Category: Value 2019-2024 Table 15 - Sales of Smokeless Tobacco, E-Vapour Products and Heated Tobacco by Category: % Value Growth 2019-2024 Table 16 - Sales of E-Liquids by Nicotine Strength: % Value 2021-2024 Table 17 - NBO Company Shares of Smokeless Tobacco: % Volume 2020-2024 Table 18 - LBN Brand Shares of Smokeless Tobacco: % Volume 2021-2024 Table 19 - NBO Company Shares of E-Vapour Products: % Value 2020-2024 Table 20 - LBN Brand Shares of E-Vapour Products: % Value 2021-2024 Table 21 - NBO Company Shares of Tobacco Heating Devices: % Volume 2020-2024 Table 22 - LBN Brand Shares of Tobacco Heating Devices: % Volume 2021-2024 Table 23 - NBO Company Shares of Heated Tobacco: % Volume 2020-2024 Table 24 - LBN Brand Shares of Heated Tobacco: % Volume 2021-2024 Table 25 - NBO Company Shares of Tobacco Free Oral Nicotine: % Volume 2020-2024 Table 26 - LBN Brand Shares of Tobacco Free Oral Nicotine: % Volume 2021-2024 Table 27 - Distribution of Smokeless Tobacco by Format: % Volume 2019-2024 Table 28 - Distribution of E-Vapour Products by Format: % Value 2019-2024 Table 29 - Distribution of Tobacco Heating Devices by Format: % Volume 2019-2024 Table 30 - Distribution of Heated Tobacco by Format: % Volume 2019-2024 Table 31 - Forecast Sales of Smokeless Tobacco by Category: Volume 2024-2029 Table 32 - Forecast Sales of Smokeless Tobacco by Category: % Volume Growth 2024-2029 Table 33 - Forecast Sales of E-Vapour Products by Category: Volume 2024-2029 Table 34 - Forecast Sales of E-Vapour Products by Category: % Volume Growth 2024-2029 Table 35 - Forecast Sales of Tobacco Heating Devices: Volume 2024-2029 Table 36 - Forecast Sales of Tobacco Heating Devices: % Volume Growth 2024-2029

- Table 37 Forecast Sales of Heated Tobacco: Volume 2024-2029
- Table 38 Forecast Sales of Heated Tobacco: % Volume Growth 2024-2029
- Table 39 Forecast Sales of Tobacco Free Oral Nicotine: Volume 2024-2029
- Table 40 Forecast Sales of Tobacco Free Oral Nicotine: % Volume Growth 2024-2029
- Table 41 Forecast Sales of Tobacco Free Oral Nicotine by Category: Value 2024-2029
- Table 42 Forecast Sales of Tobacco Free Oral Nicotine by Category: % Value Growth 2024-2029
- Table 43 Forecast Sales of Smokeless Tobacco, E-Vapour Products and Heated Tobacco by Category: Value 2024-2029
- Table 44 Forecast Sales of Smokeless Tobacco, E-Vapour Products and Heated Tobacco by Category: % Value Growth 2024-2029

# Tobacco in the United Arab Emirates - Industry Overview

# EXECUTIVE SUMMARY

Tobacco in 2024: The big picture 2024 key trends Competitive landscape Retail developments What next for tobacco?

#### OPERATING ENVIRONMENT

Legislation Legislative overview Summary 1 - Legislation Summary at a Glance Minimum legal smoking age Smoking prevalence Tar levels Health warnings Plain packaging Advertising and sponsorship Point-of-sale display bans Smoking in public places Low ignition propensity (LIP) cigarette regulation Flavoured tobacco product ban Reduced harm Vapour products

# PRODUCTION/IMPORTS/EXPORTS

#### MARKET INDICATORS

Table 45 - Number of Adult Smokers by Gender 2019-2024

# MARKET DATA

Table 46 - Sales of Tobacco by Category: Volume 2019-2024

- Table 47 Sales of Tobacco by Category: Value 2019-2024
- Table 48 Sales of Tobacco by Category: % Volume Growth 2019-2024
- Table 49 Sales of Tobacco by Category: % Value Growth 2019-2024
- Table 50 Forecast Sales of Tobacco by Category: Volume 2024-2029
- Table 51 Forecast Sales of Tobacco by Category: Value 2024-2029
- Table 52 Forecast Sales of Tobacco by Category: % Volume Growth 2024-2029
- Table 53 Forecast Sales of Tobacco by Category: % Value Growth 2024-2029

# DISCLAIMER

#### SOURCES

Summary 2 - Research Sources

# About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/smokeless-tobacco-e-vapour-products-and-heated-tobacco-in-the-united-arab-emirates/report.