

Beer in Bosnia and Herzegovina

June 2025

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Beer in Bosnia and Herzegovina - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

High level of saturation limits overall growth but potential remains in niche segments

Starbev Sarl retains its leading position, driven by broad and popular brand portfolio

Food/drink/tobacco specialists lead off-trade beer sales while e-commerce is key driver of growth

PROSPECTS AND OPPORTUNITIES

Modest growth expected in mature market, although niche and alternative offerings will gain momentum

Craft beer will see growing presence

Non-alcoholic and low-alcohol beers will see inclusion functional ingredients to meet demands of health-conscious

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Retail developments

On-trade vs off-trade split

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Legal purchasing age and legal drinking age

Drink driving

Advertising

Smoking ban

Opening hours

On-trade establishments

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