

# Fine Wines/Champagne and Spirits in the United Kingdom

October 2024

## Fine Wines/Champagne and Spirits in the United Kingdom - Category analysis

### KEY DATA FINDINGS

#### 2024 DEVELOPMENTS

Positive performance and repositioning English wine

Artisanal craft remains a focus for new developments

Health-conscious drinking driven by Generation Z and embraced by luxury leaders

#### PROSPECTS AND OPPORTUNITIES

Fine wines and champagne remain a cornerstone of category performance

Premiumisation of at-home drinking

Sustainability, education and wellness to drive future innovation

#### **CATEGORY DATA**

- Table 1 Sales of Fine Wines/Champagne and Spirits by Category: Value 2019-2024
- Table 2 Sales of Fine Wines/Champagne and Spirits by Category: % Value Growth 2019-2024
- Table 3 NBO Company Shares of Fine Wines/Champagne and Spirits: % Value 2019-2023
- Table 4 LBN Brand Shares of Fine Wines/Champagne and Spirits: % Value 2020-2023
- Table 5 Distribution of Fine Wines/Champagne and Spirits by Format: % Value 2019-2024
- Table 6 Forecast Sales of Fine Wines/Champagne and Spirits by Category: Value 2024-2029
- Table 7 Forecast Sales of Fine Wines/Champagne and Spirits by Category: % Value Growth 2024-2029

# Luxury Goods in the United Kingdom - Industry Overview

### **EXECUTIVE SUMMARY**

Luxury goods in 2024: The big picture

2024 key trends

Competitive landscape

Retailing developments

What next for luxury goods?

## MARKET DATA

- Table 8 Sales of Luxury Goods by Category: Value 2019-2024
- Table 9 Sales of Luxury Goods by Category: % Value Growth 2019-2024
- Table 10 Inbound Receipts for Luxury Goods by Country of Origin: Value 2019-2024
- Table 11 NBO Company Shares of Luxury Goods: % Value 2019-2023
- Table 12 LBN Brand Shares of Luxury Goods: % Value 2020-2023
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- Table 14 Forecast Sales of Luxury Goods by Category: Value 2024-2029
- Table 15 Forecast Sales of Luxury Goods by Category: % Value Growth 2024-2029

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## **SOURCES**

Summary 1 - Research Sources

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