

Hot Drinks in North Macedonia

January 2025

Table of Contents

Hot Drinks in North Macedonia

EXECUTIVE SUMMARY

Hot drinks in 2024: The big picture

2024 key trends

Competitive landscape

Retailing developments

Foodservice vs retail split

What next for hot drinks?

MARKET DATA

- Table 1 Sales of Hot Drinks by Retail vs Foodservice: % Volume Breakdown 2019-2024
- Table 2 Sales of Hot Drinks by Retail vs Foodservice: % Volume Growth 2019-2024
- Table 3 Retail Sales of Hot Drinks by Category: Volume 2019-2024
- Table 4 Retail Sales of Hot Drinks by Category: Value 2019-2024
- Table 5 Retail Sales of Hot Drinks by Category: % Volume Growth 2019-2024
- Table 6 Retail Sales of Hot Drinks by Category: % Value Growth 2019-2024
- Table 7 Foodservice Sales of Hot Drinks by Category: Volume 2019-2024
- Table 8 Foodservice Sales of Hot Drinks by Category: % Volume Growth 2019-2024
- Table 9 Total Sales of Hot Drinks by Category: Total Volume 2019-2024
- Table 10 Total Sales of Hot Drinks by Category: % Total Volume Growth 2019-2024
- Table 11 NBO Company Shares of Hot Drinks: % Retail Value 2020-2024
- Table 12 LBN Brand Shares of Hot Drinks: % Retail Value 2021-2024
- Table 13 Penetration of Private Label in Hot Drinks by Category: % Retail Value 2019-2024
- Table 14 Retail Distribution of Hot Drinks by Format: % Volume 2019-2024
- Table 15 Retail Distribution of Hot Drinks by Format and Category: % Volume 2024
- Table 16 Forecast Sales of Hot Drinks by Retail vs Foodservice: % Volume Breakdown 2024-2029
- Table 17 Forecast Sales of Hot Drinks by Retail vs Foodservice: % Volume Growth 2024-2029
- Table 18 Forecast Retail Sales of Hot Drinks by Category: Volume 2024-2029
- Table 19 Forecast Retail Sales of Hot Drinks by Category: Value 2024-2029
- Table 20 Forecast Retail Sales of Hot Drinks by Category: % Volume Growth 2024-2029
- Table 21 Forecast Retail Sales of Hot Drinks by Category: % Value Growth 2024-2029
- Table 22 Forecast Foodservice Sales of Hot Drinks by Category: Volume 2024-2029
- Table 23 Forecast Foodservice Sales of Hot Drinks by Category: % Volume Growth 2024-2029
- Table 24 Forecast Total Sales of Hot Drinks by Category: Total Volume 2024-2029
- Table 25 Forecast Total Sales of Hot Drinks by Category: % Total Volume Growth 2024-2029

DISCLAIMER

SOURCES

Summary 1 - Research Sources

Coffee in North Macedonia

KEY DATA FINDINGS

2024 DEVELOPMENTS

Inflation eases but coffee prices continue to climb globally Convenience drives demand for fresh ground coffee pods E-commerce growth spurs expansion in coffee categories

PROSPECTS AND OPPORTUNITIES

Stable demand despite demographic challenges Continued expansion of fresh ground coffee pods Rising interest in specialty coffees fuels growth

CATEGORY DATA

- Table 26 Retail Sales of Coffee by Category: Volume 2019-2024
- Table 27 Retail Sales of Coffee by Category: Value 2019-2024
- Table 28 Retail Sales of Coffee by Category: % Volume Growth 2019-2024
- Table 29 Retail Sales of Coffee by Category: % Value Growth 2019-2024
- Table 30 NBO Company Shares of Coffee: % Retail Value 2020-2024
- Table 31 LBN Brand Shares of Coffee: % Retail Value 2021-2024
- Table 32 Forecast Retail Sales of Coffee by Category: Volume 2024-2029
- Table 33 Forecast Retail Sales of Coffee by Category: Value 2024-2029
- Table 34 Forecast Retail Sales of Coffee by Category: % Volume Growth 2024-2029
- Table 35 Forecast Retail Sales of Coffee by Category: % Value Growth 2024-2029

Tea in North Macedonia

KEY DATA FINDINGS

2024 DEVELOPMENTS

Health-focused herbal teas drive stable growth

Green tea gains momentum with health and flavour innovation

Innovation strengthens the tea market

PROSPECTS AND OPPORTUNITIES

Tea set to outperform coffee amid growing health trends

Focus on other fruit/herbal tea as a growth leader

Instant tea faces a declining trajectory

CATEGORY DATA

- Table 36 Retail Sales of Tea by Category: Volume 2019-2024
- Table 37 Retail Sales of Tea by Category: Value 2019-2024
- Table 38 Retail Sales of Tea by Category: % Volume Growth 2019-2024
- Table 39 Retail Sales of Tea by Category: % Value Growth 2019-2024
- Table 40 NBO Company Shares of Tea: % Retail Value 2020-2024
- Table 41 LBN Brand Shares of Tea: % Retail Value 2021-2024
- Table 42 Forecast Retail Sales of Tea by Category: Volume 2024-2029
- Table 43 Forecast Retail Sales of Tea by Category: Value 2024-2029
- Table 44 Forecast Retail Sales of Tea by Category: % Volume Growth 2024-2029
- Table 45 Forecast Retail Sales of Tea by Category: % Value Growth 2024-2029

Other Hot Drinks in North Macedonia

KEY DATA FINDINGS

2024 DEVELOPMENTS

Minimal growth amidst demographic challenges

Dominance of chocolate-based flavoured powder drinks

Rising popularity of pods and capsules

PROSPECTS AND OPPORTUNITIES

Sustained stability driven by chocolate-based flavoured powder drinks

Diversification through pods and capsules

E-commerce and specialised retailers as growth drivers

CATEGORY DATA

- Table 46 Retail Sales of Other Hot Drinks by Category: Volume 2019-2024
- Table 47 Retail Sales of Other Hot Drinks by Category: Value 2019-2024
- Table 48 Retail Sales of Other Hot Drinks by Category: % Volume Growth 2019-2024
- Table 49 Retail Sales of Other Hot Drinks by Category: % Value Growth 2019-2024
- Table 50 NBO Company Shares of Other Hot Drinks: % Retail Value 2020-2024
- Table 51 LBN Brand Shares of Other Hot Drinks: % Retail Value 2021-2024
- Table 52 Forecast Retail Sales of Other Hot Drinks by Category: Volume 2024-2029
- Table 53 Forecast Retail Sales of Other Hot Drinks by Category: Value 2024-2029
- Table 54 Forecast Retail Sales of Other Hot Drinks by Category: % Volume Growth 2024-2029
- Table 55 Forecast Retail Sales of Other Hot Drinks by Category: % Value Growth 2024-2029

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focusing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer
 trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with
 country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/hot-drinks-in-north-macedonia/report.