

Mass Beauty and Personal Care in Bosnia and Herzegovina

May 2025

Mass Beauty and Personal Care in Bosnia and Herzegovina - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

Lower value growth for mass than premium

Beiersdorf holds on to top spot

Quality, as well as price, drive value sales

PROSPECTS AND OPPORTUNITIES

Continuing lower value growth than premium

Multinationals continue to dominate

Focus on natural and sustainable

CATEGORY DATA

Table 1 - Sales of Mass Beauty and Personal Care by Category: Value 2019-2024

Table 2 - Sales of Mass Beauty and Personal Care by Category: % Value Growth 2019-2024

Table 3 - NBO Company Shares of Mass Beauty and Personal Care: % Value 2020-2024

Table 4 - LBN Brand Shares of Mass Beauty and Personal Care: % Value 2021-2024

Table 5 - Forecast Sales of Mass Beauty and Personal Care by Category: Value 2024-2029

Table 6 - Forecast Sales of Mass Beauty and Personal Care by Category: % Value Growth 2024-2029

Beauty and Personal Care in Bosnia and Herzegovina - Industry Overview

EXECUTIVE SUMMARY

Beauty and personal care in 2024: The big picture

2024 key trends

Competitive landscape

Retail developments

What next for beauty and personal care?

MARKET DATA

Table 7 - Sales of Beauty and Personal Care by Category: Value 2019-2024

Table 8 - Sales of Beauty and Personal Care by Category: % Value Growth 2019-2024

Table 9 - GBO Company Shares of Beauty and Personal Care: % Value 2020-2024

Table 10 - NBO Company Shares of Beauty and Personal Care: % Value 2020-2024

Table 11 - LBN Brand Shares of Beauty and Personal Care: % Value 2021-2024

Table 12 - Penetration of Private Label in Beauty and Personal Care by Category: % Value 2019-2024

Table 13 - Distribution of Beauty and Personal Care by Format: % Value 2019-2024

Table 14 - Distribution of Beauty and Personal Care by Format and Category: % Value 2024

Table 15 - Forecast Sales of Beauty and Personal Care by Category: Value 2024-2029

Table 16 - Forecast Sales of Beauty and Personal Care by Category: % Value Growth 2024-2029

DISCLAIMER

SOURCES

Summary 1 - Research Sources

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