

Where Consumers Shop for Staple Foods

May 2025

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INTRODUCTION

Scope Key findings

INDUSTRY SNAPSHOT

Staple foods market resilient amidst eased inflation and geopolitical challenges Baked goods lead staple foods with consistent growth Asia Pacific dominates staple foods market, with India leading growth

CHANNEL SHIFTS

While e-commerce rapidly grows, offline retail's stronghold will be difficult to break Channel shift by category and region Inflation drives retail channel shifts in staple foods market

RETAIL OFFLINE

Offline retail dominates staple foods sales Small grocers lead staple foods sales in emerging regions Warehouse clubs now leads growth among grocery retailers Global expansion of discounters driven by German giants amidst inflationary pressures Staple foods remain essential and trading down is benefitting private label Discounters are behind the strong growth of private label

RETAIL E-COMMERCE

E-commerce drives robust growth in staple foods market South Korea leads the e-commerce penetration for staple foods Staple foods e-commerce lags similar industries despite long shelf life Grocery channel leads in staple foods e-commerce

FUTURE DEVELOPMENTS

Inflation slows, but consumers remain cautious amidst ongoing threats Staple foods sales set to continue expansion Price-sensitivity and convenience continue to drive retail channel growth Convenience-seeking consumers again more willing to pay for it Key takeaways

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