

# Retail E-Commerce in the United Kingdom

April 2025

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## Retail E-Commerce in the United Kingdom - Category analysis

## KEY DATA FINDINGS

#### 2024 DEVELOPMENTS

Retail e-commerce maintains positive trajectory in 2024

Evolving competitive landscape of retail e-commerce in the UK

S-commerce growth fuels TikTok Shop Marketplace's continued surge in 2024

### PROSPECTS AND OPPORTUNITIES

Retail e-commerce set to remain on strong growth path over forecast period

The rise of s-commerce and m-commerce to further drive retail e-commerce growth

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Value-driven shopping continues to reshape UK retail landscape

Retail e-commerce thrives on convenience and competitive pricing

What next for retail?

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Informal retail

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