



Euromonitor
International

Small Local Grocers in Japan

March 2025

Table of Contents

KEY DATA FINDINGS

2024 DEVELOPMENTS

Decline in store numbers and value sales continues
Revitalising and rebuilding shotengai (local shopping streets) is crucial
Demand for products from specialists helps limit decline

PROSPECTS AND OPPORTUNITIES

Urban and rural areas will remain unequal in shopping access
Enhancing appeal to inbound tourists to drive sales
New concepts and niches anticipated in small local grocers

CHANNEL DATA

- Table 1 - Small Local Grocers: Value Sales, Outlets and Selling Space 2019-2024
- Table 2 - Small Local Grocers: Value Sales, Outlets and Selling Space: % Growth 2019-2024
- Table 3 - Small Local Grocers GBO Company Shares: % Value 2020-2024
- Table 4 - Small Local Grocers GBN Brand Shares: % Value 2021-2024
- Table 5 - Small Local Grocers LBN Brand Shares: Outlets 2021-2024
- Table 6 - Small Local Grocers Forecasts: Value Sales, Outlets and Selling Space 2024-2029
- Table 7 - Small Local Grocers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2024-2029

Retail in Japan - Industry Overview

EXECUTIVE SUMMARY

Retail in 2024: The big picture
Changes in the competitive environment in retail
Japan’s retail industry embraces digital solutions to combat labour shortages
What next for retail?

OPERATING ENVIRONMENT

- Informal retail
- Opening hours for physical retail
- Summary 1 - Standard Opening Hours by Channel Type 2024
- Seasonality
- Hatsu Uri (“First Sales”) at New Year
- Valentine’s Day
- White Day
- Mother’s Day
- Father’s Day
- Summer Bargains
- Halloween
- Black Friday and Cyber Monday
- Christmas and Year-end Bargains

MARKET DATA

- Table 8 - Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2019-2024
- Table 9 - Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2019-2024
- Table 10 - Sales in Retail Offline by Channel: Value 2019-2024
- Table 11 - Sales in Retail Offline by Channel: % Value Growth 2019-2024
- Table 12 - Retail Offline Outlets by Channel: Units 2019-2024
- Table 13 - Retail Offline Outlets by Channel: % Unit Growth 2019-2024
- Table 14 - Sales in Retail E-Commerce by Product: Value 2019-2024

Table 15 - Sales in Retail E-Commerce by Product: % Value Growth 2019-2024

Table 16 - Grocery Retailers: Value Sales, Outlets and Selling Space 2019-2024

Table 17 - Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2019-2024

Table 18 - Sales in Grocery Retailers by Channel: Value 2019-2024

Table 19 - Sales in Grocery Retailers by Channel: % Value Growth 2019-2024

Table 20 - Grocery Retailers Outlets by Channel: Units 2019-2024

Table 21 - Grocery Retailers Outlets by Channel: % Unit Growth 2019-2024

Table 22 - Non-Grocery Retailers: Value Sales, Outlets and Selling Space 2019-2024

Table 23 - Non-Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2019-2024

Table 24 - Sales in Non-Grocery Retailers by Channel: Value 2019-2024

Table 25 - Sales in Non-Grocery Retailers by Channel: % Value Growth 2019-2024

Table 26 - Non-Grocery Retailers Outlets by Channel: Units 2019-2024

Table 27 - Non-Grocery Retailers Outlets by Channel: % Unit Growth 2019-2024

Table 28 - Retail GBO Company Shares: % Value 2020-2024

Table 29 - Retail GBN Brand Shares: % Value 2021-2024

Table 30 - Retail Offline GBO Company Shares: % Value 2020-2024

Table 31 - Retail Offline GBN Brand Shares: % Value 2021-2024

Table 32 - Retail Offline LBN Brand Shares: Outlets 2021-2024

Table 33 - Retail E-Commerce GBO Company Shares: % Value 2020-2024

Table 34 - Retail E-Commerce GBN Brand Shares: % Value 2021-2024

Table 35 - Grocery Retailers GBO Company Shares: % Value 2020-2024

Table 36 - Grocery Retailers GBN Brand Shares: % Value 2021-2024

Table 37 - Grocery Retailers LBN Brand Shares: Outlets 2021-2024

Table 38 - Non-Grocery Retailers GBO Company Shares: % Value 2020-2024

Table 39 - Non-Grocery Retailers GBN Brand Shares: % Value 2021-2024

Table 40 - Non-Grocery Retailers LBN Brand Shares: Outlets 2021-2024

Table 41 - Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2024-2029

Table 42 - Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2024-2029

Table 43 - Forecast Sales in Retail Offline by Channel: Value 2024-2029

Table 44 - Forecast Sales in Retail Offline by Channel: % Value Growth 2024-2029

Table 45 - Forecast Retail Offline Outlets by Channel: Units 2024-2029

Table 46 - Forecast Retail Offline Outlets by Channel: % Unit Growth 2024-2029

Table 47 - Forecast Sales in Retail E-Commerce by Product: Value 2024-2029

Table 48 - Forecast Sales in Retail E-Commerce by Product: % Value Growth 2024-2029

Table 49 - Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2024-2029

Table 50 - Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2024-2029

Table 51 - Forecast Sales in Grocery Retailers by Channel: Value 2024-2029

Table 52 - Forecast Sales in Grocery Retailers by Channel: % Value Growth 2024-2029

Table 53 - Forecast Grocery Retailers Outlets by Channel: Units 2024-2029

Table 54 - Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2024-2029

Table 55 - Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2024-2029

Table 56 - Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2024-2029

Table 57 - Forecast Sales in Non-Grocery Retailers by Channel: Value 2024-2029

Table 58 - Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth 2024-2029

Table 59 - Forecast Non-Grocery Retailers Outlets by Channel: Units 2024-2029

Table 60 - Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth 2024-2029

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SOURCES

Summary 2 - Research Sources

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