

# Home Products Specialists in the Philippines

March 2025

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## Home Products Specialists in the Philippines - Category analysis

#### KEY DATA FINDINGS

#### 2024 DEVELOPMENTS

Home product specialists see sustained growth

Homewares and home furnishing stores benefit from increased activities of local designers

Wilcon continues as leading player, but Citi Hardware makes strides

#### PROSPECTS AND OPPORTUNITIES

Home product specialists to see positive revenue gains, in line with economic growth

BNPL will be instrumental in driving growth

E-commerce will grow in prominence

#### CHANNEL DATA

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# Retail in the Philippines - Industry Overview

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Retail in 2024: The big picture

SM Retail maintained its dominance

Ongoing digitalisation of retail channels and payment methods

What next for retail?

### OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 - Standard Opening Hours by Channel Type 2024

Seasonality

Christmas Season

Back to School

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