

Convenience Retailers in Thailand

March 2025

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Convenience Retailers in Thailand - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

Hectic lifestyles and on-the-go consumption fuel a strong performance from convenience stores Players adopt different strategic moves to stay ahead of the competition Product assortments could be differentiated to serve different target audiences in different areas

PROSPECTS AND OPPORTUNITIES

Intense competition could be a big challenge to growth Players seeking new ways to differentiate themselves from the competition Integration of convenience retail with retail e-commerce

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Retail in Thailand - Industry Overview

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OPERATING ENVIRONMENT

Informal retail Opening hours for physical retail Summary 1 - Standard Opening Hours by Channel Type 2024 Seasonality Payday shopping Mid-year and year-end sales Black-to-School Valentine's Day Thai Mother's Day Thai Father's Day

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