

# Small Local Grocers in Thailand

March 2025

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# Small Local Grocers in Thailand - Category analysis

# **KEY DATA FINDINGS**

## 2024 DEVELOPMENTS

Small local grocers continue to be threatened by the rise of modern retail and e-commerce Some family-owned small local grocers may no longer have succession plans to carry on the business Local/specific offerings tend to be among key factors for success in Small Local Grocers

## PROSPECTS AND OPPORTUNITIES

Small local grocers would continue to be threatened

Proximity shopping behaviour should help small local grocers to remain relevant

Rural areas will remain important for small local grocers, but investment may be needed to compete in urban areas

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## Retail in Thailand - Industry Overview

# EXECUTIVE SUMMARY

Retail in 2024: The big picture Potential for further growth in Retail E-Commerce Soft power influencing and shaping the Thai retail landscape Positive and promising outlook for Retail in Thailand over the forecast period

#### OPERATING ENVIRONMENT

Informal retail Opening hours for physical retail Summary 1 - Standard Opening Hours by Channel Type 2024 Seasonality Payday shopping Mid-year and year-end sales Black-to-School Valentine's Day Thai Mother's Day Thai Father's Day

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