

# General Merchandise Stores in Saudi Arabia

March 2025

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# General Merchandise Stores in Saudi Arabia - Category analysis

## **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

Mixed performance for general merchandising stores

Centrepoint maintains its lead as it expands outlets

Social media aids in encouraging new sales for the channel while thriving tourism industry brings new shoppers to the Kingdom

## PROSPECTS AND OPPORTUNITIES

Department stores set to benefit from economic growth

Variety stores to benefit from rising demand for value propositions

Higher tourism footfall likely to boost sales in general merchandise stores

## CHANNEL DATA

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# Retail in Saudi Arabia - Industry Overview

## **EXECUTIVE SUMMARY**

Retail in 2024: The big picture

Mergers and acquisitions reshape the competitive landscape

Retail e-commerce is developing at considerable speed

What next for retail?

# OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 - Standard Opening Hours by Channel Type 2024

Seasonality

Ramadan and Eid-al Fitr

National day

Back to school

White Friday

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## **SOURCES**

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