

Small Local Grocers in Canada

February 2025

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Small Local Grocers in Canada - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

Small local grocers struggle amid strong competition

Local and organic products act as points of differentiation

The adoption of digitalisation and e-commerce gains momentum among small local grocers

PROSPECTS AND OPPORTUNITIES

More of a focus on speciality and other niches in order to remain competitive

Adapting to digital trends to grow in importance as a strategy

Challenges in competing on price and variety

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Informal retail

Opening hours for physical retail

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Valentine's Day

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