

Retail E-Commerce in Peru

February 2025

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Retail E-Commerce in Peru - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

Retail e-commerce sees significant growth in 2024 due to economic recovery, player dynamism, and strong online shopping campaigns Mercado Libre and Amazon maintain leadership in retail e-commerce, while competition intensifies among local players Digital wallets continue to drive online sales, particularly for small transactions and grocery purchases

PROSPECTS AND OPPORTUNITIES

Retail e-commerce expected to grow significantly due to expanded coverage, promotions, diverse payment methods, and increasing player dynamism Speed of delivery remains a critical factor, prompting continued efforts to reduce fulfilment times

Chinese marketplaces such as AliExpress and Temu gain traction in Peru, posing a growing threat to traditional retailers

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E-commerce remains a key focus for retailers

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