

Health and Beauty Specialists in Spain

February 2025

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Health and Beauty Specialists in Spain - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

Beauty specialists continues to rise in 2024

Dia sells Clarel, while Body Shop exits the market

Focus on natural and organic products, and resistance to online availability of medicines and drugs

PROSPECTS AND OPPORTUNITIES

Health and beauty specialists to see moderate value growth, while Druni is set to strengthen its position

Sustainability will remain key driver of development, as health and personal care stores faces mounting pressure from other retail channels Beauty specialist retailers will invest more in omnichannel approach, though pharmacies will remain resistant

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Retail in Spain - Industry Overview

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Retail in 2024: The big picture

Online sales continue to grow, but consumers still value offline retail

Sustainability-focused development

What next for retail?

OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

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Seasonality

Christmas

January sales

Summer sales

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DISCLAIMER

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