

Small Local Grocers in China

February 2025

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Small Local Grocers in China - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

Value growth maintained in small local grocers amidst post-COVID-19 shifts Small local grocers continues to play a crucial role in China's retail landscape Small local grocers remains highly fragmented

PROSPECTS AND OPPORTUNITIES

Slow and stable growth expected to be maintained for small local grocers in China over the forecast period Challenges to growth as younger generations prefer modern grocery retailers

More players will leverage digital tools to get ahead

CHANNEL DATA

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Retail in China - Industry Overview

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Retail in 2024: The big picture

Digital and social media initiatives drive retail growth

Shifts in retail channels favour value-based retail and online sales

What next for retail?

OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 - Standard Opening Hours by Channel Type 2024

Seasonality

618 Shopping Festival and Double 11 Shopping Festival

Shanghai May 5th Shopping Festival

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