

Home Products Specialists in China

February 2025

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Home Products Specialists in China - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

Stable but slower growth for homewares and home furnishings stores

Rise in DIY projects drives continued growth for home improvement and gardening stores

lkea's share strengthens amidst competitors' decline

PROSPECTS AND OPPORTUNITIES

Stable growth expected despite ongoing challenges, with non-toxic products sought

Players likely to invest in both online and offline resources to attract consumers

Pet shops and superstores set to see the most dynamic growth

CHANNEL DATA

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Retail in China - Industry Overview

EXECUTIVE SUMMARY

Retail in 2024: The big picture

Digital and social media initiatives drive retail growth

Shifts in retail channels favour value-based retail and online sales

What next for retail?

OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 - Standard Opening Hours by Channel Type 2024

Seasonality

618 Shopping Festival and Double 11 Shopping Festival

Shanghai May 5th Shopping Festival

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