

# Small Local Grocers in South Africa

May 2025

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## Small Local Grocers in South Africa - Category analysis

### **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

Small local grocers continues to grow despite expansion of modern outlets

Shoprite taps into small local grocers as it diversifies its offerings

Government call for the registration of spaza shops

### PROSPECTS AND OPPORTUNITIES

Small local grocers likely to modernise despite challenges

Competition likely to intensify as e-commerce expands in underserved areas

Expansion of cash withdrawals in spaza shops provides room for diversified offerings

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# Retail in South Africa - Industry Overview

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Retail in 2024: The big picture

Competition intensifies, leading to a more consolidated market

SARS introduces new regulation for cross-border e-commerce

What next for retail?

#### OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 - Standard Opening Hours by Channel Type 2024

Seasonality

Christmas

Back to School

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