

# Niche Concern or Major Opportunity? The State of Plant-Based Snacking

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## INTRODUCTION

Scope Niche concern or major opportunity? The state of plant-based snacking

#### STATE OF PLANT-BASED IN SNACKS

Plant-based: A trend spread across the entire food spectrum and quickly gaining in snacks Vegans and vegetarians are snacking more between meals than average "Vegan" established as a leading snack claim in 2022 Plant-based snack innovations overcome slight growth disruption Regulations and consumer perceptions must be verified before acting on a plant forward claim

## KEY CONSIDERATIONS FOR PLANT-BASED SNACKS

Plant-based snacking should align with the essence of general snacking Plant-based snack claims should align with consumer concerns and demands Health search can be partially addressed with plant-based formulations and claims Plant-based also makes snacks accessible to consumers with dietary restrictions Case study: IQ Bar highlights the indulgence and health pillars behind plant-based snacking Plant-based is also tackling sustainability and animal welfare concerns Natural and organic are leading features for the eco-conscious Chocolate confectionery R&D offer new sustainable possibilities for a debated industry Plant-based positions as premium, while consumers hope to reduce on dairy Case study: A bean-to-bar chocolate brand introduces vegan chocolate covered nuts Indulgent features should not be put aside, despite vegan products' properties Ice cream heavily leans into indulgence to promote its products Case study: Jude's to transform 50% of portfolio to vegan by 2025, to cut carbon Plant-based products to tie with clear but multiple key snacks trends to succeed.

#### MARKET OPPORTUNITIES FOR PLANT-BASED SNACKS

Opportunities exist to meet growing plant-based demand across countries Plant-based claims do not always mean 360° innovation or completely new recipes Plant-based snacking remains niche but should grow as consumers reflect on their habits Key takeaways

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