

# Health and Beauty Specialists in Israel

February 2025

Table of Contents

## Health and Beauty Specialists in Israel - Category analysis

#### **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

Shift from luxury to accessible beauty Israeli pharmacy market faces new regulations Increasing competition in optical goods

### PROSPECTS AND OPPORTUNITIES

Low-cost beauty segment will continue to expand Stronger regulations could affect Super-Pharm's expansion Good-Pharm to open more outlets

#### CHANNEL DATA

Table 1 - Health and Beauty Specialists: Value Sales, Outlets and Selling Space 2019-2024

Table 2 - Health and Beauty Specialists: Value Sales, Outlets and Selling Space: % Growth 2019-2024

Table 3 - Sales in Health and Beauty Specialists by Channel: Value 2019-2024

Table 4 - Sales in Health and Beauty Specialists by Channel: % Value Growth 2019-2024

Table 5 - Health and Beauty Specialists GBO Company Shares: % Value 2020-2024

Table 6 - Health and Beauty Specialists GBN Brand Shares: % Value 2021-2024

Table 7 - Health and Beauty Specialists LBN Brand Shares: Outlets 2021-2024

Table 8 - Health and Beauty Specialists Forecasts: Value Sales, Outlets and Selling Space 2024-2029

Table 9 - Health and Beauty Specialists Forecasts: Value Sales, Outlets and Selling Space: % Growth 2024-2029

Table 10 - Forecast Sales in Health and Beauty Specialists by Channel: Value 2024-2029

Table 11 - Forecast Sales in Health and Beauty Specialists by Channel: % Value Growth 2024-2029

# Retail in Israel - Industry Overview

#### **EXECUTIVE SUMMARY**

Retail in 2024: The big picture

Grocery retailers thrive amid Israel-Hamas war

Polarised spending reshapes the market

What next for retail?

## OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 - Standard Opening Hours by Channel Type 2024

Seasonality

Jewish New Year

Passover

### MARKET DATA

Table 12 - Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2019-2024

Table 13 - Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2019-2024

Table 14 - Sales in Retail Offline by Channel: Value 2019-2024

Table 15 - Sales in Retail Offline by Channel: % Value Growth 2019-2024

Table 16 - Retail Offline Outlets by Channel: Units 2019-2024

Table 17 - Retail Offline Outlets by Channel: % Unit Growth 2019-2024

Table 18 - Sales in Retail E-Commerce by Product: Value 2019-2024

Table 19 - Sales in Retail E-Commerce by Product: % Value Growth 2019-2024

Table 20 - Grocery Retailers: Value Sales, Outlets and Selling Space 2019-2024

Table 21 - Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2019-2024

- Table 22 Sales in Grocery Retailers by Channel: Value 2019-2024
- Table 23 Sales in Grocery Retailers by Channel: % Value Growth 2019-2024
- Table 24 Grocery Retailers Outlets by Channel: Units 2019-2024
- Table 25 Grocery Retailers Outlets by Channel: % Unit Growth 2019-2024
- Table 26 Non-Grocery Retailers: Value Sales, Outlets and Selling Space 2019-2024
- Table 27 Non-Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2019-2024
- Table 28 Sales in Non-Grocery Retailers by Channel: Value 2019-2024
- Table 29 Sales in Non-Grocery Retailers by Channel: % Value Growth 2019-2024
- Table 30 Non-Grocery Retailers Outlets by Channel: Units 2019-2024
- Table 31 Non-Grocery Retailers Outlets by Channel: % Unit Growth 2019-2024
- Table 32 Retail GBO Company Shares: % Value 2020-2024
- Table 33 Retail GBN Brand Shares: % Value 2021-2024
- Table 34 Retail Offline GBO Company Shares: % Value 2020-2024
- Table 35 Retail Offline GBN Brand Shares: % Value 2021-2024
- Table 36 Retail Offline LBN Brand Shares: Outlets 2021-2024
- Table 37 Retail E-Commerce GBO Company Shares: % Value 2020-2024
- Table 38 Retail E-Commerce GBN Brand Shares: % Value 2021-2024
- Table 39 Grocery Retailers GBO Company Shares: % Value 2020-2024
- Table 40 Grocery Retailers GBN Brand Shares: % Value 2021-2024
- Table 41 Grocery Retailers LBN Brand Shares: Outlets 2021-2024
- Table 42 Non-Grocery Retailers GBO Company Shares: % Value 2020-2024
- Table 43 Non-Grocery Retailers GBN Brand Shares: % Value 2021-2024
- Table 44 Non-Grocery Retailers LBN Brand Shares: Outlets 2021-2024
- Table 45 Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2024-2029
- Table 46 Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2024-2029
- Table 47 Forecast Sales in Retail Offline by Channel: Value 2024-2029
- Table 48 Forecast Sales in Retail Offline by Channel: % Value Growth 2024-2029
- Table 49 Forecast Retail Offline Outlets by Channel: Units 2024-2029
- Table 50 Forecast Retail Offline Outlets by Channel: % Unit Growth 2024-2029
- Table 51 Forecast Sales in Retail E-Commerce by Product: Value 2024-2029
- Table 52 Forecast Sales in Retail E-Commerce by Product: % Value Growth 2024-2029
- Table 53 Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2024-2029
- Table 54 Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2024-2029
- Table 55 Forecast Sales in Grocery Retailers by Channel: Value 2024-2029
- Table 56 Forecast Sales in Grocery Retailers by Channel: % Value Growth 2024-2029
- Table 57 Forecast Grocery Retailers Outlets by Channel: Units 2024-2029
- Table 58 Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2024-2029
- Table 59 Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2024-2029
- Table 60 Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2024-2029
- Table 61 Forecast Sales in Non-Grocery Retailers by Channel: Value 2024-2029
- Table 62 Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth 2024-2029
- Table 63 Forecast Non-Grocery Retailers Outlets by Channel: Units 2024-2029
- Table 64 Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth 2024-2029

# DISCLAIMER

## SOURCES

Summary 2 - Research Sources

# About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research

## spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer
  trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with
  country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/health-and-beauty-specialists-in-israel/report.