

# HW Snacks in Japan

August 2024

Table of Contents

# HW Snacks in Japan - Category analysis

### **KEY DATA FINDINGS**

#### 2023 DEVELOPMENTS

Health and wellness products seen by players as a way to add value With demand for fortified products, good source of minerals sees high sales in 2023 Concerns about health implications of high sugar consumption drive high growth for the no sugar claim

# PROSPECTS AND OPPORTUNITIES

Consumers' desire for a strong metabolism will drive high protein to be a dynamic claim in health and wellness snacks Vegan set to see a strong performance due to concerns about diet, the environment, and animal welfare Dietary changes and intolerances will boost sales of dairy free snacks, especially ice cream

#### CATEGORY DATA

Table 1 - Sales of Snacks by Health and Wellness Type: Value 2019-2023
Table 2 - Sales of Snacks by Health and Wellness Type: % Value Growth 2019-2023
Table 3 - Company Shares of Gluten Free Snacks (Biggest HW Type in Global Snacks): % Value 2019-2023
Table 4 - Company Shares of Vegetarian Snacks (2nd Biggest HW Type in Global Snacks): % Value 2019-2023
Table 5 - Company Shares of Organic Snacks (3rd Biggest HW Type in Global Snacks): % Value 2019-2023
Table 6 - Company Shares of Vegan Snacks (4th Biggest HW Type in Global Snacks): % Value 2019-2023
Table 7 - Company Shares of No Allergens Snacks (5th Biggest HW Type in Global Snacks): % Value 2019-2023
Table 8 - Forecast Sales of Snacks by Health and Wellness Type: Value 2023-2028
Table 9 - Forecast Sales of Snacks by Health and Wellness Type: % Value Growth 2023-2028

# Health and Wellness in Japan - Industry Overview

#### EXECUTIVE SUMMARY

Health and wellness in focus Consumer weight trends Consumer diet trends Health-related deaths Blood pressure and cholesterol levels Diabetes prevalence

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