

Top Five Trends in Small Appliances

April 2025

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THE WORLD MARKET FOR SMALL APPLIANCES

Our expert's view of Small Appliances in 2024 Key findings

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INTRODUCTION AND OVERVIEW

Top five trends uncovered

THE SHIFT FROM SMART TO AI APPLIANCES

Smart appliances are now being rebranded as Al appliances LG unveils new ARTCOOL Al Air: Stylish, Al-driven comfort and efficiency Al integration will be a key brand differentiator, leading to market growth

SHARKNINJA CONTINUES TO WIN MARKET SHARE FROM ESTABLISHED BRANDS

SharkNinja continues to leverage its "affordable premium" tag to grow share SN aims to launch in two new categories every year: one product in each brand SharkNinja's rapid innovation: A competitive advantage

SUSTAINABILITY THROUGH AI AND CIRCULARITY

Al and circularity will bring appliance sustainability to the next level Groupe SEB's circularity

Miele circularity

Al and circularity: Future of sustainable appliances

SERVITISATION AND ELEVATING THE CUSTOMER EXPERIENCE

Servitisation will increase consumer brand loyalty and switching costs

Panasonic's foodable

LG's O2O services are part of its Home as a Service (HaaS) focus

Driving loyalty, profits and brand value through recurring revenue models

SHIFTING FOCUS TOWARDS DIRECT SALES AND A SUBSCRIPTION MODEL

Revolutionising appliance sales: The rise of subscription models
BlueMovement: Enables consumers to try a product before buying it
LG's subscription success: Convenience, growth and loyalty redefined

Transforming customer relationships: Growth of appliance subscription models

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CONCLUSION

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