

Top Five Trends in Tissue and Hygiene

May 2025

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Our expert's view of retail tissue and hygiene in 2025

TOP FIVE TRENDS IN TISSUE AND HYGIENE

Key findings

INTRODUCTION

Key facts to share Top Five Trends in Tissue and Hygiene Top five trends uncovered

DEMOGRAPHIC SHIFT

Demographic shifts draw focus on the aged and young adolescents Japan: Unicharm tailors overnight incontinence care for age-related muscle weakness South Korea: Yuhan-Kimberly adds ergonomic features to tampons for first-time users Unlock growth in the ageing and adolescent segments with targeted consumer profiling

BACK TO "BASICS"

Consumer price sensitivity rises, but efficacy and quality remain key differentiators Indonesia: Makuku harnesses influencer-led digital marketing to solidify value position Peru: Nosotras Larga fills a value gap in high absorbency menstrual care segment Prioritise price accessibility and communicate value, efficacy and benefits

CLEAN LABELS' HALO EFFECT

Clean trend shapes wipes innovation propelled by wellness linkage and green rules UK: WaterWipes tracks accelerated growth, differentiating with purity-focused formula UAE: Fine's premium facial tissues include oud to enhance emotional wellbeing Proven health outcomes and broader wellness connections validate clean positionings

BLURRING WELLNESS

Consumers adopt a wide spectrum of approaches to self-care China: Chongqing Baiya premiumises with probiotics-based menstrual care offerings UAE: PineSmart's overnight diapers integrate urinary tract infection detector Adjacency-inspired ingredients, formats and tech provide scope for product reinvention

WOMEN'S HEALTH AS A GROWTH PIVOT

Cycle-led holistic care approach drives dynamic feminine hygiene US: LOLA's postpartum line covers hygiene-skin-mind spectrum for new mothers UK: Tesco introduces menopause-themed product bays including absorbent goods Hygiene businesses to reorientate to lifecycle-focused, ecosystem wellness positioning

CONCLUSION

Future implications Opportunities for growth

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