

# The World Market for Toys and Games

June 2025

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Our expert's view of toys and games in 2025 Toys and games snapshot Key findings

# INTRODUCTION

Toys and games offers nostalgia, comfort, escapism and social connection Top five trends in toys and games Top five trends uncovered Drivers of consumer markets and impact on toys and games Adjacent industries and how they impact toys and games

## STATE OF THE INDUSTRY

Escapism and nostalgia to fuel toys and games growth Video games surged globally except Turkey, where growth was curtailed by government Asia embraces mobile games, while traditional toy companies seek refuge in the West Many high income earners are avid gamers who play video games at least monthly

#### COMPANIES AND PRODUCTS

Tencent and Lego were the only leading companies to see share growth in 2024 Chinese companies are carving out their own markets with differing strategies Leading companies losing share as consumers look for value and affordability New fans and old fans turn to games and puzzles to be screen-free PopMart triggering the blind box collectible craze in Southeast Asia "Tiger mums" fuel STEM toys boom

#### CHANNELS

Digital distribution of video games propelled e-commerce sales Offline retailers are still an important channel for traditional toys sales

#### FUTURE OUTLOOK

Video games continue to drive toys and games over the period to 2029 Video games drive growth but kidults keeping traditional toys relevant Video games accelerates, traditional toys still retains appeal

#### CONCLUSION

Unlocking growth opportunities while playing and having fun Opportunities for growth Our expert's view of toys and games to 2029

### APPENDIX

Definitions

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