

Bags and Luggage in India

Euromonitor International July 2021

This sample report is for illustration.

purposes only.

Some content and data have been changed.

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BAGS AND LUGGAGE IN INDIA -CATEGORY ANALYSIS

KEY DATA FINDINGS

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2021 DEVELOPMENTS

Second wave of COVID-19 results in fresh lockdowns across states impacting travel

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Discounting as A pricing strategy prevails

Content removed from sample

Small retailers get creative to reach consumers

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PROSPECTS AND OPPORTUNITIES

Domestic tourism to aid recovery of bags and luggage

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Working from home and studying from home will slow the recovery of bags

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Fewer international trips will benefit domestic sales of luxury handbags

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CATEGORY DATA

| Table 1 | Sales of Bags ar | nd Luggage by Ca | ategory: Volu | me 2016-2021 | | | |
|---|------------------|------------------|---------------|--------------|-----------|--------|------|
| '000 units | | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| Bags - Backpacks - Business Ba - Crossbody B - Duffel Bags - Handbags Non-Luxury Luxury Hand | ags Handbags | | | Data rem | oved from | sample | |

| - Wallet and Coin Pouches - Other Small Bags Luggage | | Data removed | l from | sample | | |
|--|----------------|-----------------------|------------|----------------------|-------|------------|
| Bags and Luggage | | | | | | |
| Source: Euromonitor International from store checks, trade interviews | | , trade associations, | trade pres | s, company research, | | |
| Table 2 Sales of Bags and | d Luggage by (| Category: Value 2 | 016-202 | 1 | | |
| INR million | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| Bags - Backpacks - Business Bags - Crossbody Bags - Duffel Bags - Handbags Non-Luxury Handbags Luxury Handbags | | Data re | moved | l from sample | | |
| - Wallet and Coin Pouches - Other Small Bags Luggage Bags and Luggage | | | | | | |
| Source: Euromonitor International from store checks, trade interviews | | , trade associations, | trade pres | s, company research, | | |
| Table 3 Sales of Bags an | d Luggage by (| Category: % Volu | me Grow | /th 2016-2021 | | |
| % volume growth | | 202 | 20/21 | 2016-21 CAGR | 201 | 6/21 Total |
| Bags - Backpacks - Business Bags | | | | | | |
| Crossbody Bags Duffel Bags Handbags Non-Luxury Handbags Luxury Handbags Wallet and Coin Pouches | | |)ata re | moved from s | ample | |
| - Other Small Bags Luggage Bags and Luggage | | | | | | |
| Source: Euromonitor International from store checks, trade interviews | | , trade associations, | trade pres | s, company research, | | |
| Table 4 Sales of Bags an | d Luggage by (| Category: % Value | e Growth | n 2016-2021 | | |
| % current value growth | | 202 | 20/21 | 2016-21 CAGR | 201 | 6/21 Total |
| Bags - Backpacks - Business Bags | | Da | ta rem | oved from sar | nple | |

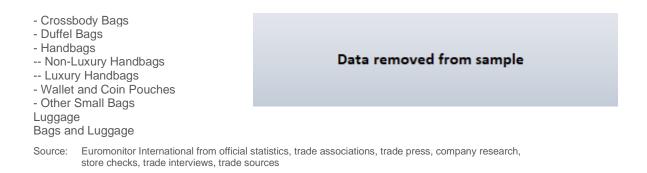


Table 5Sales of Luggage by Type: % Value 2016-2021

| % retail | value rsp | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
|-----------------------------|--|------|-----------------|-------------------|-----------------|------|------|
| Hard Ca Soft Ca Total | | | Data re | moved fro | om sample | | |
| Source: | Euromonitor International from offi store checks, trade interviews, trade | | ade association | s, trade press, c | company researc | ch, | |

Table 6 NBO Company Shares of Bags and Luggage: % Value 2016-2020

| % retail v Company | | | 2016 | 2017 | 2018 | 2019 | 2020 |
|-----------------------|---------------------------------------|---|-----------------|-------------------|-----------------|------|------|
| | | Data rem | oved from | sample | | | |
| Others Total | | | | | | | |
| | nternational from rade interviews, | official statistics, tra trade sources | de associations | , trade press, co | ompany research | h, | |

Table 7LBN Brand Shares of Bags and Luggage: % Value 2017-2020

% retail value rsp



Source: Euromonitor International from official statistics, trade associations, trade press, company research, store checks, trade interviews, trade sources

Table 8 Distribution of Bags and Luggage by Format: % Value 2016-2021



Source: Euromonitor International from official statistics, trade associations, trade press, company research, store checks, trade interviews, trade sources

'000 units 2021 2022 2023 2024 2025 2026 Bags - Backpacks - Business Bags - Crossbody Bags - Duffel Bags Data removed from sample - Handbags -- Non-Luxury Handbags -- Luxury Handbags - Wallet and Coin Pouches - Other Small Bags Luggage Bags and Luggage Source: Euromonitor International from trade associations, trade press, company research, trade interviews, trade sources Table 10 Forecast Sales of Bags and Luggage by Category: Value 2021-2026 INR million 2021 2022 2023 2025 2026 2024 Bags - Backpacks - Business Bags - Crossbody Bags - Duffel Bags Data removed from sample - Handbags -- Non-Luxury Handbags -- Luxury Handbags - Wallet and Coin Pouches - Other Small Bags Luggage Bags and Luggage Euromonitor International from trade associations, trade press, company research, trade interviews, Source: trade sources Table 11 Forecast Sales of Bags and Luggage by Category: % Volume Growth 2021-2026

Table 9 Forecast Sales of Bags and Luggage by Category: Volume 2021-2026



| - Wallet and Coin Pouches - Other Small Bags Luggage | Data removed from sample | | | | | |
|--|---|--|--|--|--|--|
| Bags and Luggage Source: Euromonitor International from trade associations, trade press, company research, trade interviews, trade sources | | | | | | |
| Table 12 Forecast Sales of Bags and | Luggage by Category: % Value Growth 2021-2026 | | | | | |
| % constant value growth | 2021/2022 2021-26 CAGR 2021/26 Total | | | | | |
| Bags - Backpacks - Business Bags | | | | | | |
| - Crossbody Bags - Duffel Bags - Handbags Non-Luxury Handbags Luxury Handbags - Wallet and Coin Pouches | Data removed from sample | | | | | |
| - Other Small Bags Luggage Bags and Luggage | | | | | | |
| Source: Euromonitor International from trade assoc trade sources | iations, trade press, company research, trade interviews, | | | | | |

PERSONAL ACCESSORIES IN INDIA -INDUSTRY OVERVIEW

EXECUTIVE SUMMARY

Personal accessories in 2021: The big picture

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Key trends in 2021

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Competitive landscape

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Retailing developments

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What next for personal accessories?

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MARKET DATA



Source: Euromonitor International from official statistics, trade associations, trade press, company research, store checks, trade interviews, trade sources

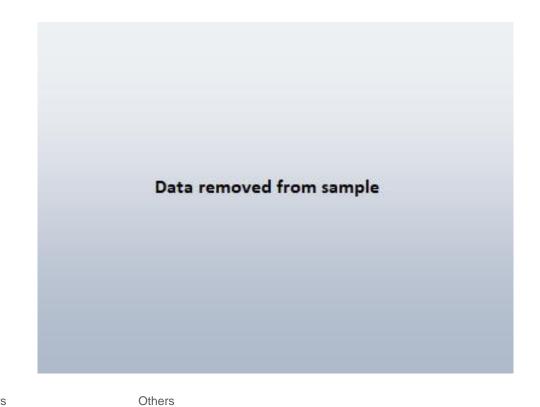
Table 14 Sales of Personal Accessories by Category: Value 2016-2021

| 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
|---------------------------------------|---|---|---|--|--|
| | Data | removed | from sample | e | |
| ns, trade press, o | company reseal | ch, store check | s, trade interviews | :, | |
| ccessories by | Category: % | Volume Grov | wth 2016-2021 | | |
| | 2 | 020/21 2 | 2016-21 CAGR | 2016/2 | 1 Total |
| | | Data ren | noved from s | sample | |
| fficial statistics, tr ade sources | ade association | s, trade press, | company research | l, | |
| ccessories by | Category: % | Value Growt | h 2016-2021 | | |
| | 2 | 020/21 2 | 2016-21 CAGR | 2016/2 | 1 Total |
| | | | | | |
| | | Data r | emoved fro | m sample | |
| fficial statistics, tr ade sources | ade association | | emoved from | | |
| | | s, trade press, | company research | | |
| ade sources | | s, trade press, | company research | | 2020 |
| ade sources | al Accessories | s, trade press, s: % Value 20 2017 | company research D16-2020 2018 | ı, | 2020 |
| f | ns, trade press, o ccessories by fficial statistics, tr | Data Data Data ns, trade press, company resear ccessories by Category: % ficial statistics, trade association ade sources ccessories by Category: % | Data removed Data removed ns, trade press, company research, store check ccessories by Category: % Volume Grov 2020/21 2 Data rem ficial statistics, trade associations, trade press, ade sources ccessories by Category: % Value Growt | Data removed from sample ns, trade press, company research, store checks, trade interviews ccessories by Category: % Volume Growth 2016-2021 2020/21 2016-21 CAGR Data removed from s ficial statistics, trade associations, trade press, company research ade sources ccessories by Category: % Value Growth 2016-2021 | Data removed from sample Data removed from sample ns, trade press, company research, store checks, trade interviews, ccessories by Category: % Volume Growth 2016-2021 2020/21 2016-21 CAGR 2016/2 Data removed from sample fficial statistics, trade associations, trade press, company research, ade sources ccessories by Category: % Value Growth 2016-2021 |

| Others Total | |
|-----------------|--|
| Source: | Euromonitor International from official statistics, trade associations, trade press, company research, store checks, trade interviews, trade sources |

Table 18 LBN Brand Shares of Personal Accessories: % Value 2017-2020

| % retail value rsp | | | | | |
|--------------------|---------------|------|------|------|------|
| Brand (GBO) | Company (NBO) | 2017 | 2018 | 2019 | 2020 |



 Others Total
 Others Total

 Source:
 Euromonitor International from official statistics, trade associations, trade press, company research, store checks, trade interviews, trade sources

Table 19 Distribution of Personal Accessories by Format: % Value 2016-2021

| % retail value rsp | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
|--|------|---------|-----------|----------|------|------|
| Store-Based Retailing - Grocery Retailers Modern Grocery Retailers Supermarkets Hypermarkets - Non-Grocery Specialists | | Data re | moved fro | m sample | | |

| Apparel and Footwear Specialist Retailers Leisure and Personal Goods Specialist Retailers Bags and Luggage Specialist Retailers Stationers/Office Supply Stores Jewellery and Watch Specialist Retailers Other Non-Grocery Specialists - Mixed Retailers Department Stores | Data removed from sample |
|--|--|
| Non-Store Retailing - Direct Selling - Homeshopping - E-Commerce Total | atietics trade associations, trade press, company research |

Source: Euromonitor International from official statistics, trade associations, trade press, company research, store checks, trade interviews, trade sources

Table 20 Forecast Sales of Personal Accessories by Category: Volume 2021-2026

| '000 units | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | | | |
|--|------|--------------------------|------|------|------|------|--|--|--|
| Bags and Luggage Jewellery Watches Writing Instruments | | Data removed from sample | | | | | | | |
| Personal Accessories | | | | | | | | | |
| Source: Euromonitor International from trade associations, trade press, company research, trade interviews, trade sources Table 21 Forecast Sales of Personal Accessories by Category: Value 2021-2026 | | | | | | | | | |
| | | | | | | | | | |
| INR million | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | | | |
| Bags and Luggage Jewellery Watches | | Data | | | | | | | |

Data removed from sample

Source: Euromonitor International from

trade associations, trade press, company research, trade interviews, trade sources

| Table 22 | Forecast Sales of Personal Accessories by Category: % Volume Growth 2021- |
|----------|---|
| 2026 | |

Writing Instruments Personal Accessories

| % volun | ne growth | 2021/22 | 2021-26 CAGR | 2021/26 Total | | | | | |
|---|---|--------------------------|--------------|---------------|--|--|--|--|--|
| Bags and Luggage Jewellery Watches Writing Instruments Personal Accessories | | Data removed from sample | | | | | | | |
| Source: Euromonitor International from trade associations, trade press, company research, trade interviews, trade sources | | | | | | | | | |
| Table 23 Forecast Sales of Personal Accessories by Category: % Value Growth 2021- 2026 | | | | | | | | | |
| % constant value growth Bags and Luggage Jewellery Watches Writing Instruments Personal Accessories | | 2021/2022 | 2021-26 CAGR | 2021/26 Total | | | | | |
| | | Data removed from sample | | | | | | | |
| Source: | Euromonitor International from trade associations, trade press, company research, trade interviews, trade sources | | | | | | | | |

DISCLAIMER

Forecast and scenario closing date: 21 June 2021 Report closing date: 22 July 2021

Analysis and data in this report give full consideration to consumer behaviour and market performance in 2021 and beyond as of the dates above. For the very latest insight on this industry and consumer behaviour, at both global and national level, readers can access strategic analysis and updates on www.euromonitor.com and via the Passport system, where new content is being added on a systematic basis.

SOURCES

Sources used during the research include the following:

Summary 1 Research Sources

Official Sources

Trade Associations

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Trade Press

BAGS AND LUGGAGE IN INDIA